

# Texas Medicare Advisor Helps Seniors Choose The Right Insurance Plans

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Smart Medigap Plans, an independent Medicare insurance broker located in Grapevine, TX, would like to reach out to local seniors who may be in search of affordable insurance. The broker works with clients who have just turned 65 who are in search of a new coverage program as well as seniors who wish to lower their current premiums by switching to a more affordable package.

With the help of an experienced broker who has the best interests of their clients at heart, it is possible to decrease the yearly cost of health insurance without compromising on value. Smart Medigap is one of the few brokers in Texas with an interest in helping seniors get better deals. Visit their website here: Turning 65 Medicare.

Mike Hagan, the broker behind Smart Medigap Plans? affordable, high-value services, is dedicated to making health insurance affordable for everyone. ?When you call me, you will be talking to a real person that wants to help you, not a frustrating automated machine,? says Hagan. ?My goal is to bring clarity and help you understand your Medicare insurance options so that you can make the right choice for your personal situation. My years of experience in the industry will demystify the process and help you to understand your

options so that you can make an informed decision.?

The broker offers a comprehensive one-on-one service that is tailored to the specific needs of each client. A good broker makes clients feel confident and comfortable with making the right insurance choices from an informed position, whether they are just joining Medicare or have been on it for years, and Hagan has long made it his business to fulfill this role with the community he serves.

Smart Medigap Plan Has over 20 different options when it comes to carriers, meaning they can always find the perfect option for every client. Many Medicare agents, unfortunately, are tied to a single insurance provider. Hagan deals with more than a dozen, however, meaning he is better able to shop around for good deals.

Additionally, the broker places a great deal of emphasis on honesty and integrity. Seniors tend to be among the most vulnerable members of the community, often being the first to fall victim to scams and overpriced services. Smart Medigap Plans strives to be as honest, transparent and reliable as possible so that their elderly clients rest assured they are in good hands.

Medigap Plans are meant to cover a percentage of the costs that Medicare does not cover. Medigap offers what is known as supplement insurance plans, and healthcare service providers are only required to bill Medicare. Medicare then pays their share of the cost (usually about 80%). The rest is sent to the supplement plan provider who pays their share (usually 20%). Medicare supplement plans effectively reduce out-of-pocket payments to zero, or close to it, and can be purchased just as easily as traditional insurance from any licensed insurance company.

One of the reasons why many senior citizens trust Smart Medigap Plans to provide them with quality medical insurance coverage is the fact that the company is not affiliated with Medicare or any other insurance provider. This means they have no conflict of interest that may place clients at a disadvantage.

The company states says, ?We work for you, our client. We do not work for the insurance companies. We know that shopping for Medicare supplemental insurance may seem complicated and intimidating. Our years of experience in the industry will help you understand your options so that you can make an informed decision. With our comprehensive one-on-one client-centric style, you will feel confident and comfortable with making the right insurance choices for your personal needs.?

They continue, ?At Smart Medigap Plans LLC we have partnered with numerous carriers to ensure you have the best healthcare plans to choose from. Not only do we put you in the most affordable plan for your needs, we will also shop your Medicare options every three years to make sure you are still in the most affordable plan.?

For more information on Smart Medigap Plans, visit the following link: Medicare Broker Near Me In Texas. Mike Hagan encourages seniors to get in touch today if they wish to follow up on any further inquiries.

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For more information about Smart Medigap Plans, contact the company here:Smart Medigap PlansMike Hagan214-893-1200info@smartmedigapplans.comSmart Medigap Plans1108 Varson Dr, Haslet, TX 76052

**Smart Medigap Plans**

*Insurance products and services to Medicare eligible individuals in Texas. Our products include Medicare Advantage, Prescription Drug (Part D), Medicare Supplement (medi-gap) plans, along with Hospital Indemnity, Cancer, Dental and Vision coverage.*

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Smart Medigap Plans

Medicare Supplement Insurance Agency