# Toronto Realtor Mats Moy Urges Homebuyers To Explore The Brampton Real Estate Market This Winter Season

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Mats Moy, a local real estate agent who has called Brampton home for more than 15 years, is urging those looking for a home in the Greater Toronto Area (GTA) to move fast this winter season.

In an Instagram post uploaded on January 8, 2024, Mats Moy made a case for millennials planning on establishing their roots in the GTA to consider this winter season as the right time to go ahead with their plans. Mats acknowledges that interest rates are high but the nature of the property market in the winter season makes it more likely to get a good deal on a home that one is interested in.

Mats writes, ?Yep, interest rates are high, but guess what? Winter means fewer buyers, and that?s your ticket to getting a steal of a deal on your new home. Sellers might just drop the price tag for a quick deal, and who doesn?t love a winter sale??

Furthermore, Mats offers his perspective on the future of the real estate market in Toronto by predicting that rates are poised to go down further in the year. This gives homebuyers a chance to purchase a home now

and refinance later at a lower rate. Mats does, however, urge homebuyers to analyze their current financial situation and determine whether they can afford to lock in a mortgage at the current rates.

Mats says in the post, ?So, rates are doing their thing, but let?s remember?they fluctuate. While they might be high now, we?re anticipating rate decreases throughout the year. Get in the game early, secure your new home now, and be the envy of future buyers who waited too long. IF and ONLY IF you can afford to, lock in that purchase now and refinance the interest later at a lower rate. High rates today, potential magic tomorrow. You?ll thank me later.?

Next, Mats highlights that winter is a time when the Toronto and Brampton real estate market has cooled down which means that buyers face far less competition. With fewer buyers, the chances of being outbid on one?s dream home are significantly reduced. Searching for a home in winter also allows homebuyers to experience houses during that season, a luxury not afforded to those buying during the summer or fall. Finally, buying a new home in the winter might also mean lower associated moving costs and more availability at moving companies.

Mats Moy writes, ?Winter generally means less competition, but with higher interest rates, it?s even less competition than usual. Explore homes at your own pace, no elbowing in line is required. With fewer buyers house hunting, you?ve got the upper hand?more choices, less stress, and the perfect spot for your family. Winter shows homes in a whole new light. You get to see how they handle the cold and make a smart choice. Plus, moving in winter? Possible perks like lower costs and speedy moves.?

Representing eXp Realty, Mats Moy offers potential homebuyers thousands of attractive properties for sale and rent across the GTA. His website currently lists over 240 multi-family homes, over 10,600 houses, and nearly 8000 condos. Visitors can browse through the listings using an intuitive map interface and narrow them down based on filters such as home type including single-family, condos, multi-family, rentals, and townhouses, number of beds, number of baths, and maximum and minimum price.

Beyond showing the listings in the various areas surrounding Toronto, visitors are also presented with complementary market reports. These reports contain vital information about the real estate market in their respective regions such as the number of homes on sale in the last 30 days, homes new to the market, number of days on the market, the average home price, price reductions, and price per square feet. Mats is always available to help homebuyers find out more about the listings that excite them and provide further details.

Readers can contact the Brampton realtor at (647) 519-6287 to get started with his services in the GTA.

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**Mats Moy**

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