

Oxford Bathrooms Unveils New Tailored Packages for Stress-Free Bathroom Renovations in 2023

September 04, 2024

Sydney, New South Wales - September 04, 2024 - PRESSADVANTAGE -

Oxford Bathrooms has announced a new offering for 2023. The Sydney-based company, known for its professional bathroom renovations, is now providing tailored renovation packages to meet the unique needs and preferences of its clients.

Founded in 1999, Oxford Bathrooms brings over two decades of industry experience, delivering services from initial design to final installation. They have built a reputation for excellent customer service and affordable pricing. They also offer a 10-year warranty on their workmanship, giving clients peace of mind with their investment.

The newly introduced renovation packages include four distinct options: the Ensuite Package, Main Bathroom Package, Laundry Package, and Custom Package. Each package is tailored to specific requirements and budgets, ensuring clients find a solution that fits their needs. Package prices start from \$19,900 for the Ensuite Package and go up to \$25,990 for the Custom Package.

Each package includes a comprehensive list of services such as full demolition, a waterproofing certificate,

quality fixtures, rubbish removal, homeowner warranties, and a workmanship guarantee. This thorough approach allows Oxford Bathrooms to deliver a seamless renovation experience.

The CEO of Oxford Bathrooms says, "We aim to make bathroom renovations as smooth and stress-free as possible for our clients. By offering tailored packages, we can provide more targeted services that fit the specific needs of each individual project."

The company encourages potential clients to visit their showrooms in Brookvale and Thornleigh. In these showrooms, clients can explore a wide range of design options and speak directly with consultants. The Thornleigh team includes Janette and Liana as showroom consultants, Mark as Bathroom Design Manager, James as Project Manager, and Adam as the warehouse truck driver. At Brookvale, the team comprises Sue and Rachel as showroom consultants, Melvin as Bathroom Design Manager, and Adam as the warehouse truck driver.

Oxford Bathrooms follows a three-step process: Quote, Design, and Renovate. During the quote stage, a designer visits the client's home to discuss goals and take measurements. In the design stage, clients visit a showroom to discuss the project's scope, layout, and fixture selections. A quote is provided at this stage. In the renovation phase, a project manager is assigned, trades are scheduled, and the renovation process begins.

"Our goal is to provide a comprehensive service that ensures transparency and reliability at every step," says the CEO. "From our initial consultation to the final touches, we are committed to delivering high-quality results."

Oxford Bathrooms also maintains a strong online presence with a functional website, providing detailed information on their services, packages, and contact details. Potential clients can visit their website to explore more about the company's offerings. For those looking to dive directly into the different packages available, the detailed list can be found at https://oxfordbathrooms.com.au/packages/.

For inquiries or to kickstart a renovation project, clients can visit the https://oxfordbathrooms.com.au/contact-us/ page. The company also keeps its audience updated through social media platforms like Instagram and Facebook. Interested individuals can sign up for updates on new specials and products through the website.

With their commitment to quality and customer satisfaction, Oxford Bathrooms continues to stand out in the competitive renovation industry. By offering these new tailored packages, they aim to make having a beautiful, functional bathroom achievable for more people.

As a member of the Housing Industry Association (HIA), Oxford Bathrooms adheres to industry standards and best practices, reinforcing their dedication to delivering top-tier service. The company takes pride in its innovative design ideas, ensuring that every bathroom is both functional and aesthetically pleasing. The company's website https://oxfordbathrooms.com.au/ showcases previously completed projects, giving potential clients a glimpse of the artistry and dedication put into each renovation.

For anyone considering a bathroom renovation, Oxford Bathrooms provides a trustworthy and comprehensive solution. With their wide range of packages, expert advice, and excellent follow-through, this Sydney-based company continues to lead in creating stunning bathroom spaces.

###

For more information about Oxford Bathrooms, contact the company here:Oxford BathroomsSales02 9484 7500sales@oxfordbathrooms.com.au295 ? 299 Pennant Hills Rd, Thornleigh NSW 2120

Oxford Bathrooms

We are Sydney-based bathroom specialists, building beautiful, functional bathrooms with outstanding customer service standards. We care about giving you a seamless renovation experience and offer you expert advice at every stage of your building process.

Website: https://www.oxfordbathrooms.com.au/

Email: sales@oxfordbathrooms.com.au

Phone: 02 9484 7500



Powered by PressAdvantage.com