

## Krueger Sentry Partners with Industrial Marketing Specialists for Enhanced Brand Visibility

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Krueger Sentry Gauge has decided to team up with Industrial Marketing Specialists (IMS) for their marketing needs. This partnership is set to boost Krueger Sentry Gauge's brand visibility and improve its overall marketing strategy. With expertise in areas like SEO, social media, and brand development, Industrial Marketing Specialists will lead the way in enhancing the company's market presence and reputation.

Industrial Marketing Specialists, known for their practical approach, bring years of experience to the table, which is especially beneficial for manufacturers like Krueger Sentry Gauge. They offer a variety of services, including acting as a Fractional Chief Marketing Officer (CMO), and providing marketing and technology services. Their strengths lie primarily in B2B digital marketing, with skills spanning strategy development, website design, and social media.

Suzanne O'Connell from Industrial Marketing Specialists stated, "We're thrilled to embark on this partnership with Krueger Sentry Gauge. Their long-standing reputation for manufacturing high-quality custom tank gauges aligns with our commitment to delivering effective marketing solutions. Together, we aim to craft a robust approach that accentuates their storied legacy while tapping into new growth opportunities."

Krueger Sentry Gauge operates out of Green Bay, Wisconsin, as a small family-run business that has been around for over 75 years, with a team of 15 employees, both full and part-time. They are well-regarded for the quality of their manufacturing, producing over three million liquid level gauges for various industries. Their products are crafted in the United States and meet the standards of the Buy American Act, reinforcing the strength of American manufacturing. The company's expansion into machining has also broadened their product range, securing their role in the gauge manufacturing sector.

"Collaborating with Industrial Marketing Specialists offers us a chance to modernize our marketing efforts while maintaining the quality and service our customers expect," said a representative from Krueger Sentry Gauge. "This partnership marks a significant step in our journey to enhance and elevate our brand, while staying true to our core values of quality and precision."

The aim is to use the rich experience of Industrial Marketing Specialists in technology and marketing solutions to enhance Krueger Sentry Gauge's digital presence. By applying advanced SEO tactics, data-focused targeting, and multi-channel marketing strategies, IMS plans to boost brand awareness and extend market reach for Krueger Sentry Gauge. These new digital strategies will streamline the company's marketing activities, which is crucial for ongoing growth in a competitive environment.

Part of the new marketing effort includes using platforms like Hubspot, Salesforce, and Looker for creating smooth marketing automation and integrations that increase customer interaction and conversions. This plan doesn't just update current marketing activities but also explores technology like Artificial Intelligence (AI) and Machine Learning (ML) to transform the gauge manufacturing industry.

Through the partnership with Industrial Marketing Specialists, Krueger Sentry Gauge is taking steps to reaffirm its position in the industry. Both companies see the value in mixing traditional values with modern marketing methods. As Krueger Sentry Gauge continues to innovate its manufacturing processes, Industrial Marketing Specialists will make sure these innovations get the attention they deserve. This partnership allows them to maximize their strengths? Krueger Sentry Gauge's manufacturing expertise and Industrial Marketing Specialists' marketing know-how.

For more details about this partnership, visit Industrial Marketing Specialists and Krueger Sentry Gauge at their respective websites. These sites provide further information about the services and background of both companies, highlighting the strategic reasons behind this collaboration.

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For more information about Industrial Marketing Specialists, contact the company here:Industrial Marketing

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## **Industrial Marketing Specialists**

Industrial Marketing Specialists (IMS) has a over a century of combined marketing experience in the manufacturing space. This expertise allows you to focus on prioritizing customer needs while IMS manages your marketing efforts.

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