

# **Yarnell Overhead Door Co. Expands Operations to Hamilton Area After Decades of Trusted Service in Niagara Region**

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Yarnell Overhead Door Co., the trusted name in overhead door solutions across the Niagara Peninsula for over three decades, is proud to announce its expanded service coverage to include the greater Hamilton area. The family-owned business, which has built its reputation on exceptional quality, certified expertise, and comprehensive service offerings since 1986, will now bring its specialized knowledge and premium product lines to residential, commercial, and industrial customers throughout Hamilton as Hamilton Garage Door, a division of Yarnell Overhead Door Co.

Founded by brothers Jack and Ross Yarnell in 1986 and incorporated the following year, Yarnell Overhead Door Co. has established itself as a cornerstone business in the overhead door industry. Their consistent growth over 35 years reflects their commitment to quality service, technical excellence, and customer satisfaction. The expansion into Hamilton represents a natural progression for the company, which has previously serviced Niagara Peninsula, Haldimand, Dunnville, Simcoe, and Caledonia.

The company's decision to expand into Hamilton comes in response to increasing demand for their specialized services and growing recognition of their expertise in the overhead door sector. Hamilton Garage Door brings to Hamilton the full spectrum of services, including customized designs, professional installations, regular maintenance, and responsive repairs for all types of overhead door systems.

"The Hamilton region has been showing tremendous growth in both residential and commercial development," said Jack Yarnell, co-founder of the company. "Our expansion as Hamilton Garage Door allows us to better serve existing clients in the area while welcoming new customers who can benefit from our decades of expertise in overhead door solutions."

As a CWB Certified company with certified technicians, Yarnell Overhead Door Co. and their Hamilton Garage Door division maintain the highest standards in overhead door installation and service. Their Master

Distributor status for the complete Richard Wilcox Product line ensures Hamilton customers will have access to some of the industry's most respected and reliable door systems. This certification demonstrates the company's ongoing commitment to excellence and professional development within their field.

The expansion into Hamilton follows the company's strategic growth pattern, which previously saw them opening a new location in Port Colborne in 2018. That facility enhanced their warehouse capacity and improved their ability to meet the growing demand for premium overhead door products throughout the Niagara Region. The Hamilton Garage Door service area expansion continues this trajectory of measured, sustainable growth.

Since its inception, Yarnell Overhead Door Co. has distinguished itself through comprehensive service offerings across multiple sectors. Their expertise spans residential garage doors, commercial entrances, and specialized industrial door systems. Each installation is approached with attention to both functional requirements and aesthetic considerations, resulting in door solutions that enhance property values while providing reliable operation. Hamilton Garage Door will maintain these same high standards for all Hamilton area customers.

The company's industrial division, Yarnell Industrial Products, established in 2004, complements their core overhead door business by offering a complete range of loading dock equipment and warehouse solutions. This division provides everything from wheel chocks and dock locks to truck seals, dock levers, lighting systems, hand carts, conveyors, shelving, storage solutions, and cleaning supplies. Hamilton Garage Door customers will have full access to this comprehensive approach that gives them a single, trusted source for all their facility access and material handling needs.

For Hamilton homeowners, the expansion means access to expert consultation from Hamilton Garage Door specialists for garage door selections that complement home architecture while providing security, energy efficiency, and reliable operation. Commercial clients can expect specialized solutions that address high-traffic requirements, security concerns, and brand-appropriate aesthetics. Industrial customers will benefit from heavy-duty systems designed for operational efficiency, worker safety, and environmental control.

"We understand that overhead doors are more than just functional elements—they're often the largest moving components in a building and make significant contributions to energy efficiency, security, and visual appeal," Ross Yarnell explained. "Our approach has always been to provide solutions rather than just products, and we're excited to bring this philosophy to more customers throughout the Hamilton area through our Hamilton Garage Door division."

The company's commitment to service excellence extends beyond installation to include responsive

maintenance and repair services. The Hamilton Garage Door team of certified technicians is equipped to address issues with doors of all makes and models, not limited to those they've installed. This comprehensive service capability has been a cornerstone of their business success throughout the Niagara Peninsula and will now benefit Hamilton area customers.

Hamilton Garage Door's reputation has been built on relationships that often span generations of customers. Their extensive portfolio includes work for homeowners, small businesses, large commercial enterprises, industrial facilities, and institutional buildings throughout the regions they serve. The Hamilton expansion will maintain this relationship-focused approach, with dedicated team members assigned to the area to ensure consistent service quality.

With their expanded service territory now encompassing Hamilton, Yarnell Overhead Door Co. continues to build on its 35-year legacy of excellence in the overhead door industry through the Hamilton Garage Door division. The company remains family-owned and operated, maintaining the personalized service and attention to detail that have been hallmarks of their business since Jack and Ross Yarnell first established the company in 1986.

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## **Yarnell door**

*Yarnell Overhead Door Co. was started by Jack and Ross Yarnell in 1986 and incorporated in 1987.*

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