

Fleet Saves 20% with SmartPay by Gas Fleet Fueling

July 16, 2025

BROWNVILLE, ME - July 16, 2025 -

A recent case study conducted by Gas Fleet Fueling has revealed that its SmartPay System helped a national delivery fleet reduce fuel costs by 20% over a six-month period. The results underscore a growing industry trend toward digital fleet management tools that prioritize payment efficiency, cost transparency, and sustainability. The dramatic savings were achieved by optimizing fuel purchases, reducing transaction friction, and eliminating manual reconciliation across a 300-vehicle operation.

Gas Fleet Fueling, a leader in fleet fueling technology, developed SmartPay as a secure, real-time payment and analytics platform tailored for commercial fleets. By integrating with Fuel Cards, the system provides centralized control over fuel spending while offering fleet operators the flexibility to monitor usage, detect anomalies, and enforce policy at scale.

The national delivery fleet, which operates across the UK and handles thousands of parcel deliveries per day, adopted SmartPay amid increasing pressure to control operational costs and improve sustainability metrics. Prior to implementation, the fleet struggled with fuel card misuse, lack of transaction visibility, and end-of-month reconciliation delays. After six months using Gas Fleet Fueling's SmartPay System, the company reported a 20% reduction in fuel expenditure and a 50% decrease in administrative time related to payment processing.

"The industry has been long overdue for a system that not only processes fleet transactions but actively helps fleets reduce fuel waste and improve spend visibility," said the Head of Fleet Payments Innovation at Gas Fleet Fueling. "This case study demonstrates what's possible when innovation aligns with real-world fleet challenges."

A key element of SmartPay's success lies in its dynamic authorization engine. Unlike legacy systems that rely on static card limits, SmartPay allows fleet managers to set intelligent parameters based on vehicle type, driver, geography, and time of day. Unauthorized fueling attempts trigger immediate alerts, and all data is

streamed to a centralized dashboard for real-time oversight.

Moreover, integration with Fuel Cards brings extended compatibility across fueling networks, allowing fleet drivers to operate without disruption. Fuel Cards also enables consolidated invoicing, simplifying VAT reclaim and budgeting. Partnering with Fuel Cards ensures our customers can leverage the widest fueling network in the UK while still enjoying the security and insights offered by SmartPay," added the Head of Fleet Payments Innovation.

Beyond cost savings, the national fleet reported additional operational improvements. Drivers reported fewer issues at fueling stations thanks to the platform's mobile-first design and real-time authorization. Fleet managers, in turn, benefited from weekly spend insights and anomaly detection that flagged vehicles with unusually high fuel consumption—often a signal of maintenance issues or inefficiencies.

The SmartPay platform also includes environmental tracking features that support ESG reporting. CO₂ output per trip and per vehicle is automatically calculated, giving sustainability officers clear metrics to align with government regulations or corporate ESG goals. With transport emissions under renewed scrutiny, these tools have become indispensable for future-facing fleets.

Gas Fleet Fueling's role in advancing fleet technology comes at a critical time for the industry. Rising fuel prices, labor shortages, and compliance requirements are placing unprecedented pressure on delivery companies and logistics providers. SmartPay was designed specifically to address these challenges with a modern, API-first architecture that integrates with most telematics systems, ERP platforms, and fleet maintenance software.

Customer support played a significant role in the success of the case study. The delivery fleet praised Gas Fleet Fueling's onboarding process, noting that training, setup, and system migration were completed in under two weeks with minimal disruption. Gas Fleet Fueling also provided weekly check-ins during the first 90 days to ensure the SmartPay system was being leveraged to its full potential.

"Technology is only as valuable as the team behind it," noted the Head of Fleet Payments Innovation. "Our mission is to empower fleet operators with tools that deliver measurable value, not just features. That means standing beside our customers through every phase of their transformation."

Gas Fleet Fueling plans to expand the SmartPay system's feature set later this year, with enhancements including AI-driven route optimization and predictive maintenance alerts tied to fueling behavior. The company is also exploring partnerships with EV charging networks to extend SmartPay's utility into electric and hybrid fleet operations.

This success story has resonated across the industry, prompting inquiries from other logistics firms, couriers, and municipal fleets. As more fleet operators seek digital solutions to rising costs and tightening compliance standards, Gas Fleet Fueling is well-positioned to meet demand.

Fleet managers or operators interested in learning more about SmartPay or reviewing the full case study can visit <https://gasagogo.org> or contact info@gasagogo.org.

Summary Paragraph

Gas Fleet Fueling's SmartPay System helped a national delivery fleet reduce fuel costs by 20% in six months. The platform streamlined transactions, improved oversight, and reduced reconciliation time by 50%, offering an impactful case for digital fleet payment solutions.

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Gas Fleet Fueling

Fleet Fueling Card offers gas credit card solutions to help businesses save on fuel and manage expenses. Accepted nationwide, our cards provide control, reporting, and support to keep fleets running efficiently.

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