Revolutionizing Flooring: Commercial Installers Join Forces with Manufacturers Floor Covering Outlet

January 12, 2026

TEMPE, AZ - January 12, 2026 -

Manufacturers Floor Covering Outlet has announced an important change that aims to reshape how customers handle their flooring needs. Known for a wide variety of flooring products, the company is enhancing its services to better serve both commercial and residential clients. By staying committed to quality and service, they're focusing on delivering improved flooring solutions for people in the area. For more information on their range of products and services, customers can explore their company website and discover everything from carpet to outdoor patio solutions.

For several years, Manufacturers Floor Covering Outlet has been a flooring outlet in Phoenix. They provide numerous products, including hardwood, laminate, tile, and carpet. Their offerings suit both homeowners and businesses, and now they're expanding their reach by introducing additional services designed to make the customer experience more straightforward and efficient.

One major focus for the company is their commercial flooring services. They understand that businesses need flooring that looks good and can handle heavy traffic. By partnering with some of the top commercial flooring installers in Tempe, the company plans to offer installation services designed to meet the rigorous

demands of commercial environments. This partnership is part of a larger effort to offer complete flooring solutions beyond just product sales.

Additionally, they are focused on making their products more accessible and convenient for customers. To achieve this, they are revamping their showrooms and customer service interactions, aiming to provide a more engaging shopping experience. By updating these spaces, customers can better visualize their flooring options and receive expert advice. To further enhance the shopping experience, they offer an online shopping experience where customers can browse their extensive catalog and get a quote, making it easier for them to find the perfect flooring for their needs.

Owner Brandon Wendelschafer stated, "We're not just selling flooring; we're offering flooring contractors. Our customers deserve more than just a product off the shelf. They need expert advice and an installation service that respects their time and meets their specific needs. This initiative represents a new chapter for us, one where we are an integral part of our customers' flooring journey." The CEO also reiterated the company's long-standing dedication to the Phoenix community and how these changes align with their customers' evolving needs.

For those looking at residential products, Manufacturers Floor Covering Outlet is also expanding its range. They are introducing more customizable options to more precisely match different styles and preferences. With these choices, homeowners can find unique flooring styles that suit their interior design goals. Their shop at home service offers further convenience by bringing samples directly to customers for a personalized selection process.

The company is just as committed to sustainability, sourcing materials responsibly and offering eco-friendly flooring options. This makes it easier for customers to choose stylish and sustainable products, which is key in today's purchasing decisions.

Investing in the team is another focus, as the company aims to ensure staff can provide fantastic service and advice. Ongoing training and workshops help ensure the team is knowledgeable and responsive.

The expansions and improvements at Manufacturers Floor Covering Outlet represent more than just new products and services. They reflect a moment where the company's tradition of quality meets modern needs. As a well-established flooring outlet in Phoenix, these efforts to broaden their commercial and residential services strengthen their position as a choice for flooring in the area.

With these developments, Manufacturers Floor Covering Outlet is not just enhancing their services but

continually adapting to customer needs. As people look for flooring solutions that balance functionality and style, the company is determined to remain a reliable partner in their home improvement projects. Through their free in-home estimates, customers can begin their flooring journey right from the comfort of their homes.
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Manufacturers Floor Covering Outlet

Longtime warehouse with discount floor coverings such as designer rugs, tiles, carpets & hardwood. Commercial and residential flooring contractors in Phoenix Metro.

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