

Next Day Cabinets Hosts Training for Wholesale Cabinet Showrooms

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RICHMOND, VA - September 10, 2025 -
NextDAY Cabinets' Richmond sales and dealer team completed a comprehensive training program, held at the company's Chantilly headquarters. The training was led by Sales Manager, Dogan Goksoy, who has over ten years of experience in the kitchen and bath industry. The goal of this initiative is to improve the Richmond team's ability to assist contractors, dealers, and builders effectively. The training covered critical areas such as product knowledge, customer service, and understanding the regional market.

During these sessions, the team delved deep into NextDAY Cabinets' entire product range. They familiarized themselves with American-made lines like Shiloh and Wolf Home Products, as well as options assembled in America, such as Forevermark. The kitchen cabinets sales training also included a variety of wholesale cabinet brands, including Crestwood, Decora, Mantra, Marsh Furniture, Nations Cabinets, Waypoint, and Commercial Projects. This knowledge equips the Richmond team to cater to a wide array of customer needs, addressing different quality and price points.

Mike Camurcu, CEO of Nextday Cabinets, shares his excitement for the Richmond showroom: "We?re passionate about professional excellence. This training not only enhances our team's expertise but also deepens our commitment to delivering exceptional service to our wonderful central Virginia customers. Together, we?re creating something special."

Improving the customer experience was a key focus during the training. Team members learned the significance of keeping wholesale pricing transparent and ensuring rapid order processing. Customers can expect delivery within 3 to 5 days for in-stock items. The training also highlighted the company's free professional 3D kitchen design service. These elements are tailored to benefit customers visiting the Richmond showroom at 3985 Deep Rock Rd.

"By completing this training, our team is now better equipped to provide outstanding service," continued the CEO. "Whether it's through design consultations, project coordination, or wholesale cabinets, we're more prepared than ever to meet our clients' needs."

The training included strategies specific to the central Virginia market, enhancing the team's ability to serve Richmond, Henrico, Glen Allen, Short Pump, Ashland, and nearby areas. With this deeper understanding of local demands, the Richmond team is ready to provide customized cabinet solutions and wholesale programs.

Customers will now see better design consultations and swifter project coordination, in line with the company's commitment to customer-focused services. With KCMA-certified cabinet offerings and a vast array of custom styles, colors, and finishes, the showroom aims to improve each customer interaction.

NextDAY Cabinets delivers wholesale cabinets to builders and contractors, focusing on both affordability and quality. The company strives to offer comprehensive cabinetry solutions for Richmond and the surrounding areas. With six locations across the region, including the new showroom in Richmond, contractors, dealers and builders can conveniently explore products in person.

The recent cabinet sales training prepared the dealer and sales team to provide solutions tailored to meet the diverse needs of its clients. For more information, potential customers are encouraged to visit the showroom's website.

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For more information about NextDAY Cabinets Richmond Showroom, contact the company here:NextDAY Cabinets Richmond ShowroomNext DAY Cabinets Richmond(804) 362-7276richmond@nextdaycabinets.com3985 Deep Rock Rd Richmond VA, 23233

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NextDAY Cabinets, a leading distributor in the Mid-Atlantic, offers high-quality, KCMA-certified kitchen and vanity cabinetry with fast delivery, exceptional customer service, and the lowest prices guaranteed.

Website: https://nextdaycabinets.com/contact/richmond-location/

Email: richmond@nextdaycabinets.com

Phone: (804) 362-7276