

Voiso and AltimaCRM Partner to Integrate Voice Infrastructure for High-Performance Brokerages

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Voiso, a global provider of AI-powered contact center solutions, today announced its partnership with AltimaCRM, a flagship brokerage platform developed by Intivion Technologies FZCO. This collaboration brings seamless voice infrastructure and communication intelligence directly into the AltimaCRM ecosystem, empowering brokerages across the Forex, CFD, and FinTech sectors with faster outreach, better compliance, and stronger customer experiences.

AltimaCRM serves as a comprehensive operations hub for financial firms, offering a fully modular, white-label solution tailored to regulated industries. Designed for high-volume environments, AltimaCRM powers everything from sales automation and onboarding to client portals and payment gateway integrations. As demand for voice-ready CRM capabilities increased across its customer base, AltimaCRM selected Voiso to embed real-time calling, speech analytics, and omnichannel communication directly into its platform. Sunil Jadhav, CTO of AltimaCRM went further to say that ??Voiso?s real-time voice infrastructure, reliability, and global reach empower our brokerage clients to operate more efficiently , especially in high-paced, regulated environments. This partnership also allows us to expand our value proposition with minimal technical overhead , while delivering measurable results for our clients.?

?We view partnerships as long-term strategic alignments, not just plug-and-play integrations,? said Gregor Potocar, Chief Revenue Officer at Voiso. ?Working with AltimaCRM has allowed both companies to innovate together, helping brokerage clients engage faster, perform better, and stay fully compliant in a high-stakes market.?

Voiso?s infrastructure is optimized for speed, clarity, and scale. The platform supports advanced voice features including predictive dialing, AI speech analytics, global call routing, and call recording for compliance. For AltimaCRM users, this unlocks fully embedded real-time voice capabilities with no need to rely on external systems or disparate toolsets.

Key features now available to AltimaCRM customers through the Voiso integration include: Global routing with low-latency, high-reliability infrastructure, AI-powered dialing and performance analytics, omnichannel messaging through WhatsApp, Telegram, and email, and call tracking, logging, and compliance tools for regulated workflows are all features of embedded real-time voice calling with zero-code deployment.

The partnership was developed through close technical collaboration between the two companies. AltimaCRM described the process as seamless and professional, noting Voiso?s responsiveness and technical precision throughout onboarding and custom implementation efforts.

Rather than treating Voiso as a third-party vendor, AltimaCRM has positioned the integration as a native part of its communication stack. This alignment has already enabled faster customer acquisition, improved platform value, and broader geographic expansion for AltimaCRM and its clients.

?Voice is still the most powerful channel in customer engagement, especially in regulated, high-speed trading environments,? said Potocar. ?Our partnership with AltimaCRM brings real-time voice, performance intelligence, and global scale directly into their brokerage platform. Together, we are helping clients move faster, serve smarter, and build more resilient operations.?

The partnership has also proven to be a commercial success. Since launch, AltimaCRM has reported measurable increases in revenue, product adoption, and customer retention linked to the enhanced communication capabilities powered by Voiso.

Looking ahead, both companies plan to deepen their collaboration through expanded analytics features, new compliance tooling, and additional integration layers to support the growing FinTech customer base. The partnership reflects a shared commitment to enabling financial service providers with smarter, scalable tools

that create operational clarity and elevate customer communication.

About Voiso

Voiso is an AI-powered contact center platform that helps global teams deliver seamless, human-first customer experiences. With predictive dialing, speech analytics, omnichannel routing, and native CRM integrations, Voiso simplifies operations while scaling conversations across markets and time zones. Voiso is trusted by contact centers in fintech, travel, eCommerce, and beyond to drive clarity, connection, and conversion.

About AltimaCRM

AltimaCRM, developed by Intivion Technologies FZCO, is a next-generation CRM and brokerage technology platform built for Forex brokerages, CFD trading firms, and FinTech innovators. With clients across Europe, Asia, and the Middle East, AltimaCRM offers fully customizable modules covering the entire brokerage lifecycle, including onboarding, compliance, sales, and communication.

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For more information about Voiso Inc, contact the company here:Voiso IncVoiso+ 1 888 565 8889hello@voiso.com9 Temasek Boulevard, #29-01, Suntec Tower 2, Singapore 038989

Voiso Inc

We started small by building a simple, reliable calling tool. Over time Voiso has become a modern end-to-end cloud contact center software.

Website: https://voiso.com/

Email: hello@voiso.com

Phone: + 1 888 565 8889