

Smart Medigap Plans Expands Services as Independent Medicare Agent Addresses Growing Demand for Personalized Coverage

October 14, 2025

Haslet, TX - October 14, 2025 -
Smart Medigap Plans has expanded its Medicare supplement insurance offerings to address the increasing complexity of healthcare coverage options facing Texas seniors. The expansion includes enhanced personalized consultation services and a broader range of supplemental insurance products designed to help Medicare-eligible individuals navigate coverage gaps in Original Medicare.

The Texas-based Medicare supplement insurance agency, led by Medigap Insurance Specialist Mike Hagan, has broadened its service portfolio to include comprehensive coverage analysis and one-on-one consultation services. The expansion comes as more seniors seek guidance understanding the differences between various Medicare supplement plans and determining which options align with their healthcare needs and budgets.

"Medicare recipients today face an increasingly complex landscape of coverage options, and many find

themselves overwhelmed when trying to understand what Original Medicare does and doesn't cover," said Mike Hagan, Medigap Insurance Specialist at Smart Medigap Plans. "Our expanded services focus on providing personalized guidance that helps seniors make informed decisions about their healthcare coverage, whether they're approaching 65 or looking to reduce their current premium costs."

The expanded service offerings encompass seven key areas of coverage. Medicare Supplement Coverage helps address out-of-pocket costs not covered by Original Medicare through standardized Medigap plans tailored to individual needs. Medicare Part D prescription drug coverage works in conjunction with Original Medicare through private insurance companies approved by Medicare. The agency also provides specialized coverage options including hospital indemnity insurance, which offers fixed benefits during hospital confinement, and cancer insurance designed to supplement regular health insurance for cancer-related expenses.

Additional services include vision insurance covering routine eye exams and corrective lenses, dental insurance for preventive and restorative dental care, and health insurance options for individuals under 65. Each service area has been structured to provide comprehensive support while maintaining the personalized approach that distinguishes the agency's service model.

As a Texas Medicare agent, Hagan brings specialized knowledge of state-specific Medicare regulations and available plan options. This expertise proves particularly valuable for seniors navigating the transition to Medicare or evaluating whether their current coverage remains optimal for their changing healthcare needs.

"The goal is to serve as a personal Medicare concierge, eliminating the confusion and stress that often accompanies Medicare decisions," Hagan explained. "Every client's situation is unique, and our expanded services ensure we can address the full spectrum of supplemental coverage needs while maintaining our commitment to individualized service."

The timing of the expansion aligns with demographic trends showing increasing numbers of Americans becoming Medicare-eligible each day. Industry data indicates that many Medicare beneficiaries struggle to understand their coverage options, with significant numbers inadvertently paying more than necessary or maintaining coverage that no longer suits their needs.

Smart Medigap Plans specializes in Medicare supplement insurance and related coverage options for Medicare-eligible individuals throughout Texas. The agency provides comprehensive insurance products including Medicare Supplement Coverage, Medicare Part D prescription drug plans, and various supplemental insurance options. Through personalized consultation and ongoing support, the company helps

clients understand their Medicare insurance options and make informed coverage decisions.

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Smart Medigap Plans

Insurance products and services to Medicare eligible individuals in Texas. Our products include Medicare Advantage, Prescription Drug (Part D), Medicare Supplement (medi-gap) plans, along with Hospital Indemnity, Cancer, Dental and Vision coverage.

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Smart Medigap Plans

Medicare Supplement Insurance Agency