



Two-Time Olympian Kierra Smith Begins Real Estate Career with Royal LePage Kelowna, Continuing Family Legacy

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Kierra Smith, a two-time Olympian breaststroke swimmer who represented Canada at the 2016 Rio and 2020 Tokyo Olympic Games, has launched her professional real estate career with Royal LePage Kelowna. She was licensed in June 2022 and works alongside her father, Andrew Smith-Royal LePage Kelowna agent with over 30 years of experience.

Andrew Smith commented, "Working with Kierra has been a positive experience. Her enthusiasm and perspective bring a dynamic element to the team, complementing the knowledge we've gained over many years. Together, we focus on providing clients with accurate, informed guidance built on dedication to the community."

Kierra added, "My background in athletics taught me the importance of preparation and adaptability. In real estate, I apply those lessons by listening carefully to clients and sharing clear, objective market information to

help them make confident choices.?

The Smith family connection to local real estate began when her parents worked with Royal LePage in Vancouver before moving to Kelowna in 1995. Kierra has continued the tradition, assisting clients in navigating the city's housing market with support from her father's extensive industry background.

Kierra's swimming career included training as part of the University of Minnesota Golden Gophers under coach Kelly Kremer. During her time there, she won the NCAA championship in the 200-yard breaststroke and contributed to multiple conference victories. The rigorous, high-performance environment supplied technical and mental approaches that remain useful in her professional life.

Smith's international travels including experiences in Australia, Tokyo, Hong Kong, Kunming, Germany, and the United States have provided valuable perspective on housing preferences in varying cultural contexts. This understanding allows her to guide clients relocating to the Okanagan Valley, helping both international and domestic buyers find communities and properties suited to their individual values and expectations.

Weekly market update reports, titled "Coffee with Andy," are an integral part of the Smith team's work. These reports, shared on digital platforms such as YouTube, Facebook, Instagram, and their official website, offer timely analysis of Kelowna and Okanagan Valley real estate trends. A report published in October 2025, which draws data from the Association of Interior REALTORS®, recorded 41 residential sales for the preceding week with a median sale price of \$890,000. Inventory levels remained steady at around 1,900 active listings. By sharing regular updates based on professional industry data sources, the Smiths aim to enhance transparency and support well-informed decisions among clients and community members.

With a community of more than 10,000 followers, Kierra Smith's Instagram provides timely information on lifestyle trends in Kelowna, neighborhoods and real estate.

According to recent data released by the Association of Interior REALTORS®, the Okanagan region continues to experience stable market conditions. In its October 2025 market summary, the Association reported steady residential sales activity, moderate price growth in several sub-regions, and sustained inventory that aligns with seasonal expectations. The Association, which represents over 2,500 REALTORS® across British Columbia's interior, monitors and analyzes regional trends to provide reliable market information to professionals and consumers alike.

In addition to her professional responsibilities, Kierra volunteers as a board member for the Kelowna Aqua Jets Swim Club, where she trained during her school years. Her ongoing support reflects commitment to both community engagement and youth development in sports.

The Kelowna and Okanagan Valley real estate markets are recognized for their combination of natural amenities, economic growth, and lifestyle opportunities. As diverse buyer profiles continue to shape demand, the Smiths' integrated approach, combining long-standing industry experience and current market awareness, supports clients ranging from first-time buyers to investors.

"Our goal is continuous communication and education," Andrew Smith said. "We rely on updated market data and personal dedication to help clients succeed in an evolving environment."

Kierra draws on discipline and adaptability developed in sports, emphasizing the importance of thorough preparation and factual guidance in real estate transactions.

Note: Royal LePage Kelowna did not sponsor or endorse this release.

Royal LePage Kelowna is a residential real estate service provider affiliated with the national Royal LePage network, emphasizing professionalism, client advocacy, and community involvement.

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