

ATC Cooling & Heating Announces Leadership Transition and Expanded Service Commitment to Tri-Cities Region

November 17, 2025

KINGSPORT, TN - November 17, 2025 -
ATC Cooling & Heating, a leading HVAC contractor in Kingsport TN, has announced the successful completion of its leadership transition with Nathan Schmitt taking the helm as President and Owner alongside founder Bud Phillips, who continues as Sales Manager. The partnership, formalized in January 2024, positions the company for continued growth while maintaining its five-decade legacy of service excellence in the Tri-Cities area.

The transition brings together Phillips' 50 years of HVAC industry expertise with Schmitt's 15 years of heating and cooling experience, including previous roles as Sales Manager and General Manager for a major Western New York-based HVAC company. Schmitt relocated to Kingsport from Buffalo, New York, in 2022 with his wife Crystal and their nine children, drawn to the region's natural beauty and community atmosphere.

"At ATC, we want to be your trusted HVAC partner. We thrive on challenges and strive to find innovative

solutions to meet each client?s specific requirements," said Bud Phillips, Founder, Owner of ATC Cooling & Heating.

The company serves the entire Tri-Cities region, including Johnson City, Kingsport, and Bristol, extending from Abingdon, Virginia, to Limestone, Tennessee. ATC specializes in customized HVAC solutions encompassing ductless heat pump and AC systems, traditional heating and cooling installations, indoor air quality improvements, and geothermal system expertise. The company works with all brands of geothermal equipment and proudly installs Water Furnace geothermal systems.

Under the new leadership structure, ATC has reinforced its commitment to customer service with a 36-month labor warranty on new equipment installations, flexible financing options, and comprehensive maintenance programs designed to extend equipment life. The company's service portfolio includes heat pumps, furnaces, air conditioning units, ventilation systems, and advanced zoning controls that maintain optimal indoor environments regardless of external conditions.

"This transition ensures that our customers continue to receive the exceptional service they have come to expect while benefiting from expanded capabilities and resources," added Schmitt. "We are particularly focused on energy-efficient solutions that help homeowners and businesses reduce their environmental impact while managing energy costs."

The leadership team includes Jason Phillips as Operations Manager, Lane as Office Manager, Brian as Warehouse Manager, and specialized technicians leading installation and service divisions. This organizational structure enables ATC to handle multiple projects simultaneously while maintaining quality standards across all service categories.

ATC Cooling & Heating traces its roots to founder Bud Phillips, whose diverse background includes not only HVAC contracting but also experience as a musician, drag car racer, and private pilot. Phillips previously owned a multi-state contracting business and has installed HVAC systems in many of the region's most prestigious homes. His continued involvement as Sales Manager ensures that customers benefit from his extensive knowledge and industry relationships.

The company's commitment to the Tri-Cities community extends beyond service delivery to include educational initiatives about proper HVAC maintenance, energy efficiency, and indoor air quality. With over 50 years of combined leadership experience and a growing team of certified technicians, ATC Cooling & Heating continues to evolve while maintaining its foundation of reliability and customer trust.
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For more information about ATC Cooling & Heating, contact the company here:ATC Cooling & HeatingNathan Schmitt(423) 239-3358nathan@atcservice.com120 Brookfield LnKingsport, TN 37663


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ATC Cooling & Heating

ATC is your trusted HVAC partner, combining 50+ years of experience with innovative solutions, quality installations, and dependable service for homes and businesses across Tennessee.

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