



## **Cummings Properties Shares Insights on Andover, MA, Commercial Real Estate**

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Cummings Properties offers a practical read on Andover, MA, commercial real estate, focusing on fundamentals that matter in daily operations: connectivity, space flexibility, predictable costs, and responsive property services. The Andover submarket continues to serve a balanced mix of office, flex, R&D, medical, and light industrial users, supported by consistent transportation access and a maturing ecosystem of vendors, amenities, and skilled talent drawn from greater Boston and Southern New Hampshire.

Location efficiency remains a leading advantage. Andover sits at the confluence of I-93 and I-495, enabling regional reach without downtown congestion patterns. Commuter rail stations at Andover and Ballardvale expand options for staff travel and client visits. These routes support reliable scheduling for service providers, distribution needs, and professional services firms that value same-day mobility across multiple client sites. For organizations with hybrid schedules, Andover's highway access also simplifies split-week commutes from suburban neighborhoods to a common hub.

Space diversity characterizes the local inventory. Traditional office suites accommodate collaborative layouts, executive offices, and conference areas, while flex and R&D footprints handle assembly, prototyping,

testing, and light manufacturing with loading access and practical clear heights. Medical and wellness practices value ground-floor visibility, parking ratios, and buildouts designed for exam rooms and specialized equipment. Warehouse options near major corridors support last-mile logistics and regional fulfillment strategies. This composition allows expansion or contraction inside a familiar campus, reducing downtime associated with relocations and new licensing.

Leasing approach influences speed to occupancy. Andover clients commonly seek plain-language documents, transparent base rent and operating expense schedules, and quick paths to possession. Early occupancy for finished suites accelerates timelines, while coordinated design-build services shorten fit-out durations. Cummings Properties emphasizes consistency in proposals, fit-out allowances calibrated to scope, and milestone tracking that gives decision makers clear visibility from test-fit to punch list. A single point of contact during construction and after move-in typically reduces friction when schedules tighten.

Workplace expectations continue to evolve, and the Andover market reflects that shift. Demand favors efficient floor plates with natural light, well placed huddle rooms, phone booths, and team zones that support focused work and collaboration. In-suite kitchenettes, wellness rooms, and informal lounge areas help sustain culture on hybrid teams. Across multi-client buildings, professionally maintained lobbies, clean restrooms, and reliable janitorial programs contribute to overall experience. Landscaped campuses, walking paths, and nearby food and fitness options add practical quality-of-life benefits without premium-district pricing.

Technology readiness remains a core requirement. Fiber options and well-managed risers protect uptime. Planning for cabling, access control, and audiovisual systems during design reduces change orders and accelerates move-in. For power-sensitive operations, clear coordination around electrical capacity, rooftop equipment, and optional generator accommodation supports continuity plans. Climate systems maintained on proactive schedules?paired with after-hours controls?help align comfort and energy use with occupancy patterns.

Cost management drives many site selections within Andover, MA, commercial real estate. Total occupancy cost goes beyond base rent to include utilities, maintenance, and common area services. Predictable operating expense structures, energy-efficient lighting, and tuned HVAC controls assist long-term budgeting. When appropriate, solar arrays, EV charging, and water-saving fixtures can further moderate expenses and support corporate responsibility goals. The emphasis remains on practical improvements that deliver measurable outcomes rather than headline features with limited impact.

Logistics and signage often determine daily efficiency. Buildings with straightforward truck access and adequate turning radii simplify deliveries and outbound shipments. Clear wayfinding and prominent monument or façade signage strengthen brand presence along well-traveled corridors. For client-facing businesses, intuitive campus circulation and plentiful surface parking reduce friction at every visit. Snow

removal performance and storm readiness remain essential seasonal considerations in New England, and vendor coordination plans reduce service gaps during peak events.

Market entrants and scaling organizations frequently evaluate lease term flexibility. Shorter initial commitments with defined expansion rights can provide confidence during headcount changes or new product launches. Where long-term value is a priority, improvement packages tailored to growth plans lock in efficiency from day one. Cummings Properties supports both approaches, pairing right-sized suites with growth pathways inside the same address or adjacent buildings whenever possible to maintain continuity of operations and mailing credentials.

Project delivery benefits from early coordination. Space planning informed by real headcount, workstation strategy, equipment lists, and storage needs reduces late-stage revisions. Test-fit drawings clarify adjacencies and circulation, while finish packages aligned to brand standards maintain consistency across locations. Construction timelines improve when permitting, vendor introductions, and IT coordination begin alongside lease negotiation. After keys change hands, on-site property management provides ongoing oversight for maintenance, life-safety systems, and vendor performance.

The Andover commercial landscape rewards steady execution. Organizations with consistent service levels, solid building fundamentals, and direct communication tend to outperform in client satisfaction and retention. Cummings Properties concentrates on repeatable processes: clear proposals, dependable scheduling, accountable property teams, and continuous improvement informed by work orders and client feedback. This operating model supports a wide range of industries—from professional services and technology to healthcare, nonprofit, and advanced manufacturing—without over-customization that complicates long-term maintenance.

Decision makers increasingly review space through a resilience lens. Questions around backup connectivity, indoor air quality, emergency access, and business continuity play a larger role in site selection. Buildings with documented procedures, tested systems, and responsive contacts reduce operational risk. In parallel, thoughtful sustainability upgrades contribute to both resilience and cost control, reflecting a broader shift toward responsible, performance-based operations.

For stakeholders comparing locations across the region, Andover delivers a balance of access, value, and professional presentation. Competitive lease structures, diversified inventory, and experienced ownership create a stable environment for growth. Cummings Properties brings in-house design, construction, and property management capabilities to that environment, simplifying the full journey from initial tour to daily operations. The result is a grounded perspective on Andover, MA, commercial real estate—focused on practical strengths, informed choices, and dependable follow-through that supports long-term goals.

About Cummings Properties:

Cummings Properties? 11 million square feet of commercial real estate accommodates labs and clean rooms, offices, health care facilities, restaurants, retail storefronts, warehouses, satellite offices, executive suites, medical practices, and more. With a portfolio of this size and variety, the firm can meet virtually any commercial real estate need. Its in-house experts in design, construction, and property management offer one-stop shopping? for the business community.

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