



## **Cornerstone Homebuyers Receives Five-Star Review For Inherited Property Sale**

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Cornerstone Homebuyers announces receiving a recent five-star Google review from a Florida homeowner who praised the company's efficient handling of an inherited property requiring extensive repairs. The unsolicited review, reflects growing demand for cash home buyers who specialize in complex property situations.

Layde Alcolea, a Florida homeowner, stated in her review: "Our family member passed away and left us a home that needed extensive repairs. We knew it needed a lot of work, and we didn't have the time or the resources to do anything with the home. So we started searching online and found Cornerstone Homebuyers. Ellie was incredible! She was knowledgeable and helpful, and she was able to give us a very reasonable offer for the home. We were blown away on how fast the sales process went and on Ellie's responsiveness! Would highly recommend them to anyone that needs to sell, especially with an inherited house that you don't want to keep. We're so grateful!"

The review highlights challenges Florida homeowners face when inheriting properties requiring significant repairs. Cornerstone Homebuyers, which celebrated 16 years in business in May 2025, has completed over 500 transactions throughout Florida.

According to Redfin's 2024 year-end report (Redfin.com), 40.7% of all Florida home sales are cash transactions compared to the national average of 34.1%. The National Association of Realtors reports that inherited property sales have increased as Baby Boomers transfer assets, with cash transactions preferred due to property condition concerns and expedited settlement requirements. Real estate analysts note that inherited properties requiring substantial repairs represent a growing segment of the cash buyer market.

Real estate industry professionals note that inherited properties present unique challenges for traditional sales. Estate executors often face time constraints, properties requiring deferred maintenance, and beneficiaries seeking quick resolution. Cash buyers have filled this market gap by offering certainty and speed that conventional transactions cannot match.

"Cornerstone Homebuyers works with families who inherit properties, which is very meaningful to us," said Ellie Verdura, Founder and CEO of Cornerstone Homebuyers. "These situations come during difficult times, and the last thing anyone wants is the stress of managing repairs or navigating a lengthy sale process."

The company provides a cash offer within 24 hours, can close in 7-21 days or on the seller's timeline, can cover standard seller closing costs, and purchases homes as is.

Inherited properties represent situations where heirs may need a quick sale without time or resources for home repairs. Traditional buyers typically avoid homes needing major work, creating challenges for families managing estates. Cash buyer purchases may allow for estate settlements without possibly needing contractor expenses or renovation delays.

"Inherited properties requiring significant repairs represent a growing portion of the market," Ellie Verdura continued. "Estate executors or personal representatives may often need to settle quickly without time for renovations."

The company's approach eliminates most obstacles common in estate sales. Probate situations, title complications, and repair requirements can delay traditional transactions for months. Cash purchases remove financing contingencies and inspection-based negotiations.

Housing market analysts observe that the growing prevalence of cash transactions reflects demographic and economic shifts. As mortgage rates remain elevated and Baby Boomers downsize or transfer assets, cash buyers provide essential liquidity in segments of the market where traditional financing proves challenging or

impractical.

Industry observers note that Florida's high cash transaction rates create competitive advantages for established buyers with local market expertise. Florida markets lead the nation in cash transactions, with West Palm Beach at 49%, Jacksonville at 46.2%, Tampa Bay at 42.8%, and Miami at 38% according to Florida REALTORS February 2025 data (FloridaRealtors.org).

Properties eligible for the company's evaluation include inherited homes, foreclosure situations, code violations, and complex title situations. The review emphasizes responsiveness and knowledge when homeowners are stating "sell my house fast" in challenging circumstances.

Cornerstone Homebuyers is a Miami-based real estate consultant and property investment company established in 2009. Founded on principles of transparency and market expertise, and as a company that buys houses for cash, Cornerstone Homebuyers serves homeowners throughout all of Florida. The company maintains an A+ Better Business Bureau rating since January 2021.

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### **Cornerstone Homebuyers Inc**

*Cornerstone Homebuyers is company that buys houses in Miami and throughout Florida. As cash home buyers, we buy houses as is, so no repairs & no fees. We make you a fair cash offer so you'll sell your house fast for cash. Cash for houses is what we do!*

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