



Cornerstone Homebuyers Continues Expanding "Sell House As Is" Service Across Florida

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Cornerstone Homebuyers "sell house as is" service addresses rising demand from Florida homeowners as properties remain on the market for extended periods. The Miami-based company purchases properties in any condition throughout Florida, eliminating traditional sale requirements including home repairs and lengthy listing timelines.

Florida's housing market conditions create challenges for homeowners seeking quick transactions. Redfin's August 2025 data shows homes averaging 79 days on market, while inventory levels reached 214,723 properties, representing a 5.5 percent year-over-year increase. These market dynamics place pressure on sellers who cannot invest time or capital in property preparation before listing.

Florida leads the nation in foreclosure rates as of October 2025, with one filing per 1,829 homes, according to ATTOM Data Solutions. Rising insurance premiums and homeowners association fees contribute to financial pressures facing Florida homeowners, creating increased demand for alternatives to traditional sales

processes that accommodate distressed property situations.

Cornerstone Homebuyers, as cash home buyers, provides direct alternatives to conventional real estate transactions. The company handles complex property situations that typically delay or prevent traditional sales, including properties with permit issues, liens, and structures deemed unsafe.

"We buy houses as is, from properties with code violations and fire damage to inherited homes requiring probate and houses with problem tenants or squatters," said Ellie Verdura, Founder and CEO of Cornerstone Homebuyers. "Our approach allows homeowners to sell their house without doing any home repair, showings, or extended market timelines."

The expanded service encompasses properties facing multiple challenges. Cornerstone Homebuyers purchases homes requiring extensive clean-outs including hoarder situations, properties under demolition orders, hurricane-damaged homes, and houses with mold complications.

Traditional buyers often reject properties with title disputes or municipal code violations, creating obstacles for sellers. Inherited properties frequently involve multiple heirs with conflicting objectives and probate timeline constraints that complicate conventional sales processes. Properties with fire or water damage face insurance complications and remediation cost uncertainties, while homes with non-paying tenants or squatters create legal and financial burdens for owners seeking expedited exits.

The company's transaction timeline provides certainty in uncertain market conditions. Cornerstone Homebuyers typically closes transactions in 7-21 days compared to Florida's 79-day market average, offering solutions for homeowners facing foreclosure proceedings, divorce settlements, job relocations, or inheritance liquidation deadlines. The company typically covers standard seller closing costs and purchases properties regardless of condition, allowing sellers to avoid contractor expenses and preparation investments.

"Homeowners often tell us 'I need to sell my house fast' but feel trapped by property conditions or personal circumstances," Ellie Verdura continued. "Our service provides cash for houses in situations where other buyers walk away. Whether dealing with code enforcement issues, family inheritance complications, or properties damaged by Florida's storms, we structure solutions around each homeowner's specific timeline and needs."

Financing contingencies represent significant risk in traditional real estate transactions. Florida Realtors data indicates approximately 8 percent of conventional home sales fail due to financing contingencies, creating uncertainty for sellers who have committed to moving timelines or financial obligations. The direct sale model eliminates buyer financing contingencies, appraisal requirements, and inspection-based renegotiations that often derail traditional transactions.

Cornerstone Homebuyers, which celebrated 16 years in business in May, maintains operations across Florida's four major regions including South Florida, Central Florida, Southwest Florida, and North Florida. The company serves major metropolitan markets throughout the state.

Florida homeowners can receive a cash offer from Cornerstone Homebuyers by calling the company or visiting their website and filling out a short form. The evaluation process to determine an offer includes property condition assessment, local market analysis, and renovation cost calculations. Homeowners receive offers within 24 hours and select closing dates based on their schedule rather than market-dependent timelines.

The company coordinates transaction through licensed Florida title companies, handling documentation, municipal lien searches, and closing procedures. The company coordinates with municipalities regarding violation resolutions when necessary.

Properties that traditional buyers typically reject often benefit most from as-is purchase options. Homes with foundation issues, outdated electrical or plumbing systems, roof damage, mold or moisture problems, and extensive deferred maintenance frequently require six-figure renovation investments before conventional listing. Properties involved in foreclosure proceedings, tax liens, or title disputes create legal complexities that delay or prevent traditional sales.

"We recognize that life circumstances do not always allow time for lengthy renovations or traditional listing processes," Ellie Verdura explained. "Our mission is to provide Florida homeowners with an alternative option to sell their home when speed, certainty, and simplicity matter most. We handle the complexities so sellers can move forward with their lives."

Cornerstone Homebuyers is a Miami-based real estate consultant and property investment company established in 2009. Founded on principles of transparency, market expertise, and as a company that buy houses for cash. The company specializes in direct cash sales of single-family homes regardless of condition or circumstance, providing alternatives to traditional real estate transactions. Cornerstone Homebuyers maintains an A+ Better Business Bureau accreditation sine 2021.

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Cornerstone Homebuyers Inc

Cornerstone Homebuyers is company that buys houses in Miami and throughout Florida. As cash home buyers, we buy houses as is, so no repairs & no fees. We make you a fair cash offer so you'll sell your house fast for cash. Cash for houses is what we do!

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