



ANC Heating & Air Conditioning Announces Expanded Cold Climate Heat Pump Capabilities

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ANC Heating & Air Conditioning, a family-owned HVAC contractor serving the Greater Binghamton and Ithaca regions for over 60 years, announces enhanced capabilities in cold climate heat pump installations and comprehensive green energy solutions. The company has expanded its technical expertise and training programs to meet growing demand for energy-efficient heating and cooling systems across upstate New York.

The announcement comes as homeowners throughout the region seek alternatives to traditional heating systems amid rising energy costs and increased availability of state rebates. As a certified contractor for NYSERDA and other heat pump rebate programs, the company has positioned itself to help residential and commercial customers transition to more efficient climate control solutions.

"The HVAC industry has seen significant consolidation with many contractors being acquired by private equity firms focused primarily on sales volume," said Lloyd Knecht of ANC Heating & Air Conditioning.

"As an independent, family-owned business, we maintain our commitment to designing custom solutions that truly meet each customer's needs rather than pushing standardized packages. Our extensive training center and 30,000 square foot showroom demonstrate our investment in both technical excellence and customer education."

The company's expanded services encompass a comprehensive range of heating and cooling solutions, including air conditioning installation, boiler and radiant heat systems, ductless mini-splits, and high-efficiency heat pumps specifically designed for cold climate applications. Additional offerings include indoor air quality improvements, duct and dryer vent cleaning, water heater replacement, whole house dehumidifiers, and AprilAire air filter systems.

Beyond traditional HVAC services, the company operates a full hearth products showroom featuring custom-designed fireplace solutions and Traeger grills. This diversification allows customers to address all their home comfort needs through a single, trusted provider.

The company has earned recognition as a Ductless All Star nationally and maintains an A+ rating with the Better Business Bureau. NATE-certified technicians provide same-day service without overtime charges, reflecting the company's commitment to accessible, professional service. The organization also produces educational content through its YouTube channel, helping homeowners understand HVAC maintenance and energy efficiency options.

"Our tagline, 'High Service without the High Pressure,' reflects our approach to every customer interaction," added Knecht. "Whether addressing hot and cold spots in a home, designing a commercial HVAC system, or helping customers navigate available rebates, we focus on education and proper system design rather than aggressive sales tactics."

Trusted Heating & Cooling Experts in Binghamton NY since 1963, the company has built its reputation through consistent service excellence, earning the number one ranking in local surveys for 30 consecutive years. The organization's dedication to the community extends beyond service delivery, with active participation in local initiatives and a commitment to maintaining local ownership and operation.

ANC Heating & Air Conditioning continues to serve residential and commercial customers throughout the Greater Binghamton and Ithaca regions, providing comprehensive climate control solutions backed by six decades of experience and technical expertise.

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For more information about ANC Heating & Air Conditioning Inc., contact the company here:[ANC](#)

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ANC Heating & Air Conditioning Inc.

ANC was started by Jim Clubb in 1963. In 1988, the present owner, Mr. Lloyd Knecht, purchased the company. We have worked long and hard to develop our reputation as professional HVAC contractors serving Endicott, Ithaca and surrounding NY State areas.

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