

# PRESS ADVANTAGE

## **Press Advantage Reveals Why Brands Lose Narrative Control Without Negative Coverage**

*December 18, 2025*

Las Vegas, NV - December 18, 2025 - PRESSADVANTAGE -

Press Advantage, a leading press release distribution service, today addressed a critical misconception in reputation management by explaining how brands often lose control of their public narrative not through negative press, but through passive neglect of their own story.

The Las Vegas-based company highlighted that most organizations operate under the false assumption that their reputation remains secure as long as no negative coverage emerges. This approach, according to Press Advantage, leaves brands vulnerable to narrative drift as search results, third-party commentary, and fragmented mentions gradually shape public perception in their absence.

"Reputation erosion happens quietly when brands stop telling their own story consistently," said Jeremy Noetzelman, spokesperson for Press Advantage. "When companies only communicate reactively or sporadically, they create a vacuum in search results and media coverage. That vacuum inevitably gets filled by aggregation sites, outdated information, and third-party interpretations that may not accurately represent the brand's current reality."

The phenomenon occurs when organizations publish content inconsistently or only respond to crises, inadvertently surrendering their narrative control to external sources. Over time, these third-party sources and summaries become the default story that appears in search results and shapes public perception, even when no negative events have occurred.

Press Advantage: Press Release Distribution services have observed this pattern across thousands of client campaigns, noting that perception drift affects companies of all sizes and industries. The company emphasizes that reputation management must be viewed as an ongoing, proactive effort rather than a defensive strategy activated only during crises.

Search engine results particularly demonstrate this challenge. When brands fail to maintain consistent visibility through authoritative channels, older content, competitor mentions, and unrelated third-party content rise to prominence. This shift happens gradually, making it difficult for organizations to notice until significant narrative control has already been lost.

The company points to several factors that accelerate narrative drift, including extended periods without news coverage, reliance on owned media channels alone, and the assumption that positive past coverage provides lasting protection. Each of these factors contributes to a weakening of brand presence in public discourse.

"Brands need to understand that reputation isn't typically lost through attacks?it's lost through neglect," Noetzelman explained. "Consistent, factual visibility through third-party news outlets helps stabilize brand narratives and ensures that accurate, current information remains prominent when stakeholders search for the company."

For reputation managers and account managers working with clients, Press Advantage recommends reframing reputation work as preventive maintenance rather than crisis response. This approach helps organizations maintain narrative control before perception drift becomes a significant challenge requiring extensive correction.

The company's insights come from analyzing distribution patterns across its network of news outlets and monitoring how brand narratives evolve in the absence of regular press coverage. Through its Press Advantage Twitter presence and other channels, the company continues to educate businesses about the importance of consistent media visibility.

Press Advantage operates as part of Velluto Tech Incubator, founded in 2011, providing comprehensive press release distribution services to over 16,000 businesses. The company specializes in helping

organizations maintain consistent media presence through professional writing services, broad distribution networks, and strategic reputation management guidance.

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