Fleet Cost & Care Announces Strategic Partnership with TDC Services to Support Oceania Market

December 31, 2025

DETROIT, MI - December 31, 2025 -
Fleet Cost & Care (FCC), a leading provider of fleet management and operational software for crane, rigging, and heavy equipment companies, today announced a strategic partnership with TDC Services, expanding FCC?s presence and delivery capabilities across Australia and the broader Oceania market.

TDC Services was founded by Tony Durey, a seasoned operations and transformation leader with more than 35 years of senior management experience across Australia, the United States, and Canada. Durey brings deep, hands-on expertise in large-scale systems implementation, business process improvement, and data-driven operational transformation ? including firsthand experience as a FCC customer.

During his tenure at Marmon Cranes Services/Freo Group, Durey project-managed the rollout of FCC to approximately 2,000 employees across 60 branches in three countries, helping implement a standardized, enterprise-grade fleet management platform. His leadership also included global paperless transformation initiatives, Power BI reporting design, lean business improvement programs, and the delivery of Microsoft D365 Finance & Operations across multiple operating entities.

?Tony understands our platform not just as a consultant, but from the inside ? as a customer who has led complex, global implementations,? said Jeff Curran, President at Fleet Cost & Care. ?This partnership strengthens our ability to support customers in Oceania with experienced, in-market leadership focused on execution, change management, and measurable outcomes.?

Through this strategic alignment, TDC Services will operate as Fleet Cost & Care?s dedicated implementation and advisory partner across Oceania, delivering comprehensive support to organizations adopting FCC solutions. This partnership extends beyond deployment to include operational transformation initiatives, workflow optimization, and advanced, data-driven reporting strategies. Together, the two companies will equip fleets with the expertise, technology, and analytical insights needed to streamline operations and accelerate performance across the region.

Fleet Cost & Care supports equipment businesses of every scale, from emerging regional operators to complex, multi-branch fleets managing hundreds of assets. As part of its ongoing commitment to innovation and operational excellence, FCC is advancing the next phase of its product evolution. In 2026, the company will introduce a fully modernized, cloud-based platform designed to deliver unprecedented scalability, configurability, and performance. This new foundation will streamline fleet, maintenance, safety, and financial workflows, empowering organizations to operate more efficiently, adapt quickly to growth, and future-proof their operational infrastructure in Oceania and across the globe.

?I?ve seen firsthand the impact Fleet Cost & Care can have when paired with the right delivery approach,? said Tony Durey, Founder of TDC Services. ?Launching TDC Services allows me to help organizations simplify complexity, improve fleet performance, and deliver change with confidence ? backed by a platform I trust and know deeply.?

The partnership underscores FCC?s ongoing investment in global expansion and its commitment to pairing advanced technology with seasoned delivery partners who possess a deep, practical understanding of day-to-day fleet operations. By aligning innovation with real-world expertise, FCC reinforces its mission to deliver solutions that drive measurable efficiency, safety, and performance for fleets worldwide.

About Fleet Cost & Care

Fleet Cost & Care is a fleet management software company serving the crane, rigging, and heavy equipment rental industries. Our solutions help equipment owners and operators streamline quoting, scheduling, dispatching, maintenance, and invoicing?all in one connected system. With powerful desktop and mobile applications, FCC connects the field and the office, empowering companies to operate more efficiently, more safely, and with full visibility across their operations.

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For more information about Fleet Cost & Care, contact the company here:Fleet Cost & CareJeff Curran800-281-9445marketing@fleetcostcare.com865 S. Fort St.Detroit, MI 48217

Fleet Cost & Care

Fleet Cost & Care offers the most comprehensive fleet management software & mobile app on the market. Serving customers worldwide since 1993, we help heavy equipment rental companies simplify and systemize their day-to-day operations.

Website: https://www.fleetcostcare.com/

Email: marketing@fleetcostcare.com

Phone: 800-281-9445