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Dominion Group Properties Announces Expanded Real Estate Consulting Services

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Dominion Group Properties, a respected brokerage based in Phoenix, announced the expansion of its professional consulting services for buyers, sellers, and investors across additional communities in Arizona. This development reflects the company's continued commitment to delivering trusted guidance and strategic insight within an evolving real estate landscape.

For over a decade, Dominion Group Properties has been a resource for clients navigating one of the most complex financial decisions they face: purchasing, selling, or investing in property. Founded in 2010 by broker and consultant Jonathan Baer, the firm has completed over 1,000 successful real estate transactions, representing over \$240 million in closed volume. In addition to transactional support, the company has steadily grown its advisory role, helping clients make informed decisions about property ownership, investment potential, and market timing.

With Arizona experiencing steady population growth, increasing demand for housing, and significant commercial development, the need for qualified consultation has never been greater. Dominion Group Properties now offers expanded real estate consultant services to residents of North Phoenix, Anthem,

Desert Hills, New River, Carefree, Cave Creek, and neighboring areas. These services help individuals and businesses evaluate opportunities, assess market risks, and implement strategies that align with long-term financial goals.

“Real estate consulting is about more than buying or selling a home,” said Jonathan Baer, Broker and Co-Founder of Dominion Group Properties. “It is about providing clear, research-based guidance so clients can confidently approach the market. Whether it involves investment planning, property analysis, or preparing for future growth, our role is to offer objective advice rooted in decades of local experience.”

A real estate consultant provides specialized advice that extends beyond the traditional scope of a licensed agent. The role includes preparing market analyses, advising on property valuation, guiding clients through zoning and regulatory considerations, and identifying opportunities in both residential and commercial markets. Consultants often assist in determining whether a potential purchase or sale is financially sound, and they support investors in shaping long-term strategies for building and protecting wealth.

At Dominion Group Properties, consulting services are tailored to clients' diverse needs. Homeowners may seek advice on the best time to list their property, while investors may request assessments of rental income potential or development feasibility. Businesses benefit from site selection, leasing considerations, and long-term value planning guidance. This comprehensive approach allows clients to make decisions based on thorough analysis rather than speculation.

The value of real estate consulting lies in its ability to simplify complexity. Transactions often involve appraisals, inspections, financing structures, and legal documentation. A consultant helps navigate these elements, ensuring clients remain informed and protected throughout the process. For sellers, consultation provides insight into market conditions and pricing strategies. For buyers, it can prevent costly mistakes by clarifying hidden risks. For investors, it establishes a framework for sustainable growth.

By offering these services in additional communities, Dominion Group Properties is extending access to professional guidance where demand is rising. Areas such as Anthem and Desert Hills are experiencing new residential construction, while communities like Carefree and Cave Creek maintain strong interest in luxury and second-home markets. In each case, consulting services provide residents with the tools to make decisions that match personal and financial objectives.

What sets Dominion Group Properties apart is the combination of consulting expertise with practical transaction experience. Jonathan Baer brings more than 30 years of direct involvement in the industry, beginning as a builder's representative in Ohio and later co-founding Dominion Group Properties in Arizona. As a broker and licensed loan officer, he is uniquely positioned to integrate financing strategies with property decisions, offering clients a cohesive perspective not always in the industry.

“Every decision in real estate carries long-term implications,” Jonathan Baer explained. “Our approach is to consider today’s market and how that decision will impact a client five, ten, or twenty years from now. Consultation allows us to focus on the bigger picture, whether it’s a family purchasing their first home or an investor planning a multi-property portfolio.”

Dominion Group Properties emphasizes a relationship-driven model. The firm’s consulting services are grounded in transparency, ethical standards, and detailed communication. Clients have frequently cited the company’s responsiveness, knowledge, and ability to simplify complex issues as reasons for their trust. This reputation has led to consistent referrals and repeat clients, reflecting the long-term value of the consulting approach.

The firm aims to strengthen its role as a dependable resource in Arizona’s real estate sector by maintaining this standard across a broader service area.

As Arizona continues to experience population growth, economic diversification, and new development, the importance of professional consulting is expected to increase. Dominion Group Properties’ expansion of services represents an investment in meeting these needs today and into the future.

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Dominion Group Properties

Dominion Group Properties provides real estate services in Phoenix, AZ, and nearby areas like Anthem, Desert Hills, and Cave Creek. The team focuses on helping buyers, sellers, and investors make informed decisions.

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