

Winkler Real Estate Group Unveils Comprehensive Berkeley Market Intelligence Resource

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Winkler Real Estate Group announced the development of a comprehensive market intelligence resource focused on Berkeley, California's residential real estate sectors. The new resource provides detailed analysis of Berkeley's diverse neighborhoods and housing markets, representing an expansion of the company's information services for the East Bay region.

The resource encompasses data analysis for Berkeley's residential districts, from the historic neighborhoods surrounding the University of California campus to emerging residential areas in West Berkeley. The initiative responds to increased demand for neighborhood-specific information as Berkeley's median home prices rose 12 percent over the past year, according to regional Multiple Listing Service data.

"Berkeley's real estate market presents unique complexities with its mix of historic properties, university-adjacent housing, and new development zones," said Shannon Buckley, Senior Real Estate Advisor at Winkler Real Estate Group. "This resource provides factual market data and neighborhood characteristics that buyers need when evaluating properties across Berkeley's varied districts."

The market intelligence resource includes analysis of more than 20 Berkeley neighborhoods, documenting housing types, architectural periods, and price ranges. Properties in Berkeley span from studio condominiums starting at \$450,000 to estate homes in the Berkeley Hills exceeding \$3 million. The resource categorizes neighborhoods by predominant housing stock, including early 20th century Craftsman homes, mid-century apartment buildings, and contemporary condominium developments.

Berkeley's housing market reflects broader Bay Area trends, with limited inventory and sustained demand driven by proximity to San Francisco and Oakland employment centers. The University of California, Berkeley employs more than 23,000 people, contributing to consistent housing demand in surrounding neighborhoods. Additionally, Berkeley's position along major transit corridors, including BART stations and AC Transit routes,

influences residential property values and buyer preferences.

The company's analysis reveals shifting patterns in Berkeley's real estate landscape. West Berkeley, historically an industrial district, has experienced residential conversion projects that added approximately 500 housing units over the past five years. North Berkeley maintains its character as a predominantly single-family home district, while areas near downtown Berkeley continue attracting multi-unit development projects.

Winkler Real Estate Group compiled the resource using public records, zoning data, and transaction histories from the past 24 months. The analysis includes school enrollment boundaries, as properties within specific elementary school zones command different valuations. Berkeley Unified School District serves approximately 10,000 students across 16 schools, with individual school performance metrics affecting neighborhood desirability.

The resource also documents Berkeley's architectural heritage, noting that approximately 40 percent of residential structures were built before 1940. These properties, particularly in the Elmwood and Claremont districts, require specific knowledge regarding foundation types, electrical systems, and seismic retrofitting requirements common to pre-war construction.

Berkeley's rental market data appears in the resource, as investment properties comprise roughly 55 percent of the city's housing stock. The analysis includes rental rate trends, vacancy rates, and tenant demographic patterns relevant to property investors.

Winkler Real Estate Group operates as a full-service residential brokerage serving Berkeley and the greater East Bay area since 2008. The firm specializes in residential sales transactions throughout Alameda County, with particular focus on Berkeley's diverse neighborhoods and property types.

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Winkler Real Estate Group

Principal Daniel Winkler began his career at a San Francisco development firm but soon struck out on his own, hiring a business manager and one agent. Winkler Real Estate Group has grown to include over 30 agents who share a collaborative spirit.

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