

ATC Cooling & Heating Reinforces Leadership Commitment to Tri-Cities Community

February 26, 2026

KINGSPORT, TN - February 26, 2026 -
ATC Cooling & Heating, a leading HVAC contractor serving the Tri-Cities region of Tennessee, has reinforced its dedication to community service following the January 2024 leadership transition that brought Nathan Schmitt into partnership with founder Bud Phillips. The company continues to expand its comprehensive HVAC services while maintaining the five-decade legacy of excellence established by Phillips.

The partnership between Schmitt, who now serves as President and Owner, and Phillips, who continues as Sales Manager, represents a strategic evolution for the company rather than a departure from its core values. Since the transition, ATC Cooling & Heating has maintained its focus on delivering customized heating and cooling solutions to residential and light commercial customers throughout Johnson City, Kingsport, Bristol, and the surrounding areas from Abingdon, Virginia, to Limestone, Tennessee.

"Our commitment to the Tri-Cities community goes deeper than just providing HVAC services," said Nathan

Schmitt, President and Owner of ATC Cooling & Heating. "We treat every customer like family, and that philosophy extends from our founder through every member of our team. The leadership transition has only strengthened our ability to serve this community with the same reliability and trust that residents have come to expect over the past 50 years."

The company's official business listing reflects an expanded service portfolio that includes ductless heat pump and AC systems, traditional heating and cooling installations, indoor air quality improvements, and specialized geothermal system expertise. ATC distinguishes itself as one of the few geothermal experts in the region, working with all brands of geothermal equipment and specializing in Water Furnace geothermal system installations.

Under the current leadership structure, ATC has enhanced its customer service offerings with a distinctive 36-month labor warranty on new equipment installations, flexible financing options, and comprehensive maintenance programs designed to extend equipment life. The company's technical capabilities encompass heat pumps, furnaces, air conditioning units, ventilation systems, and advanced zoning controls that maintain optimal indoor environments regardless of external conditions.

The organizational structure includes Jason Phillips as Operations Manager, along with dedicated managers for office operations, warehouse management, and specialized technicians leading installation and service divisions. This framework enables the company to handle multiple projects simultaneously while maintaining consistent quality standards across all service categories.

Bud Phillips brings a unique perspective to the organization, with more than 50 years of HVAC contracting experience complemented by diverse backgrounds including music, drag car racing, and aviation. His continued involvement ensures customers benefit from extensive industry knowledge and established relationships throughout the region.

ATC Cooling & Heating serves the entire Tri-Cities area with a comprehensive range of services including ductless systems, gas furnace installations, heat pumps, high-efficiency systems, indoor air quality solutions, and specialized repair services. The company has earned a 4.8-star rating based on customer reviews, reflecting consistent positive feedback for professionalism, efficiency, and technical expertise.

Based in Kingsport, Tennessee, ATC Cooling & Heating continues to evolve while maintaining its foundation of reliability and customer trust, ensuring the Tri-Cities community has access to quality HVAC services backed by decades of experience and a renewed commitment to excellence.
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ATC Cooling & Heating

ATC is your trusted HVAC partner, combining 50+ years of experience with innovative solutions, quality installations, and dependable service for homes and businesses across Tennessee.

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