

ATC Cooling and Heating Highlights Geothermal and Zoning Expertise for Tri-Cities Comfort Challenges

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KINGSPORT, TN - April 01, 2026 -
ATC Cooling & Heating, a leading HVAC contractor serving Tennessee's Tri-Cities region, is emphasizing its specialized expertise in geothermal systems and advanced zoning solutions to address the area's unique comfort challenges, including temperature imbalances and humidity control issues that affect many homes throughout Eastern Tennessee.

The Kingsport-based company, which brings over 50 years of industry experience to residential and light commercial clients, has positioned itself as the region's premier provider of geothermal heating and cooling systems. These earth-sourced temperature solutions offer sustainable and efficient alternatives for homeowners dealing with the area's distinctive climate patterns, which feature cold mornings, warm afternoons, and significant humidity during summer months.

"Eastern Tennessee presents unique HVAC challenges with its elevation changes and variable weather patterns," said Nathan Schmitt, President and Owner of ATC Cooling & Heating. "Many homeowners

struggle with rooms or entire floors that don't cool properly, excessive humidity in June and July, or noise issues from traditional systems. Our expertise in geothermal technology and advanced zoning allows us to create customized solutions that address these specific regional concerns while providing long-term energy efficiency."

The company's comprehensive approach to indoor comfort extends beyond traditional heating and cooling services. ATC specializes in forced air zoning, multi-zone mini-split systems, and duct repairs that resolve temperature imbalances throughout homes. These solutions prove particularly valuable in the Tri-Cities area, where afternoon temperatures can reach the mid-90s during summer while mornings remain cool, requiring robust systems capable of handling dramatic temperature swings.

ATC Cooling & Heating's service portfolio encompasses ductless heat pump and AC systems, comprehensive ventilation solutions, indoor air quality improvements, and maintenance of all major HVAC equipment brands. The company proudly installs Water Furnace geothermal systems and works with leading manufacturers including Trane, Mitsubishi, Ruud, and Daikin. Every new equipment installation comes backed by a 36-month labor warranty, distinguishing the company's commitment to service reliability.

The ATC Cooling & Heating official listing shows the company maintains a 4.8-star rating based on customer reviews, reflecting its reputation for professional service and technical expertise.

Recent ownership transition has brought renewed focus to the company's core mission. Nathan Schmitt partnered with founder Bud Phillips in January 2024 to continue the ATC legacy, bringing 15 years of HVAC experience from Western New York to the Tennessee market. This partnership combines decades of regional knowledge with fresh perspectives on comfort solutions.

The company also addresses common noise complaints, where outdoor units disturb deck areas or bedrooms, and return grills interfere with television viewing. Through strategic equipment placement and advanced system design, ATC provides quieter operation without sacrificing performance. The company's online profile demonstrates consistent positive feedback from clients throughout Johnson City, Kingsport, Bristol, and surrounding communities from Abingdon, Virginia to Limestone, Tennessee.

ATC Cooling & Heating operates from its Kingsport facility, offering financing options and maintenance programs designed to extend equipment life while maintaining optimal performance. The company's technicians receive ongoing training in the latest HVAC technologies, ensuring they remain current with evolving industry standards and efficiency requirements.

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For more information about ATC Cooling & Heating, contact the company here:ATC Cooling & HeatingNathan Schmitt(423) 239-3358nathan@atcservice.com120 Brookfield LnKingsport, TN 37663


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ATC Cooling & Heating

ATC is your trusted HVAC partner, combining 50+ years of experience with innovative solutions, quality installations, and dependable service for homes and businesses across Tennessee.

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