



## **The Allen Thomas Group Expands Insurance Services to 27 States with Addition of Minnesota and West Virginia**

*April 06, 2026*

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The Allen Thomas Group, an independent insurance agency based in Akron, Ohio, has expanded its service territory to 27 states with the recent addition of Minnesota and West Virginia to its licensing portfolio. The expansion strengthens the agency's ability to provide comprehensive personal and commercial insurance solutions to clients across a broader geographic footprint.

The agency now offers insurance services in Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Maryland, Michigan, Minnesota, Missouri, Nevada, New Jersey, New York, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Virginia, and West Virginia. This geographic expansion enables the agency to serve both individual clients seeking auto, home, and life insurance coverage, as well as businesses requiring specialized commercial insurance solutions.

"Adding Minnesota and West Virginia to where we are licensed represents a significant milestone in our

growth strategy," said Joe Race, spokesperson for The Allen Thomas Group. "These states have thriving business communities and growing populations that can benefit from our personalized approach to insurance protection. We're particularly excited about serving the manufacturing sectors in both states, as well as the strong nonprofit communities that align well with our expertise."

The expansion comes at a time when businesses across multiple industries are seeking more comprehensive risk management solutions. The Allen Thomas Group specializes in serving contractors, manufacturers, nonprofits, and restaurants, providing tailored insurance programs that address the unique risks each industry faces. The agency's multi-state licensing allows these businesses to maintain consistent coverage even as they expand their own operations across state lines.

Founded in 2003, The Allen Thomas Group has built its reputation on providing customized insurance solutions through partnerships with multiple insurance carriers. This approach enables the agency to compare coverage options and pricing across providers, ensuring clients receive optimal protection at competitive rates. The agency's expansion into Minnesota and West Virginia extends this same service model to new markets.

The agency's growth reflects broader trends in the insurance industry, where independent agencies are expanding their geographic reach to better serve clients with multi-state needs. For businesses operating across state lines, working with an agency licensed in multiple states simplifies insurance management and ensures compliance with varying state regulations.

Clients in Minnesota and West Virginia can now access The Allen Thomas Group's full range of services, including business insurance policy development, risk assessment, and ongoing policy management. The agency also provides educational resources including business insurance tips, industry news updates, and a comprehensive insurance glossary to help clients make informed decisions about their coverage needs.

The Allen Thomas Group continues to operate from its headquarters in Akron, Ohio, while leveraging technology to serve clients across its expanded territory. The agency maintains its commitment to personalized service, with dedicated agents providing regular policy reviews and updates to ensure coverage remains aligned with changing client needs. Those interested in learning more about The Allen Thomas Group's services are encouraged to stay connected with The Allen Thomas Group through their established communication channels.

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For more information about The Allen Thomas Group, contact the company here:  
The Allen Thomas Group  
Joe Race (440) 826-3676  
info@atgins.com  
453 S High St Ste 101, Akron, OH 44311

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"description": "The Allen Thomas Group (ATG) is an Akron-based insurance agency that has been providing customized insurance options to both individuals and businesses for nearly two decades. The agency was established in 2003 by Joe Race, a University of Akron graduate who began his career as an investment advisor in the 90s. After seeing that his clients needed help protecting their investments, Mr. Race decided to venture into the insurance industry. Initially, ATG offered solutions to help individual and corporate clients meet their insurance and safety objectives. However, they soon realized that the captive

insurance market was not meeting the unique needs of their clients. To address this issue, they developed a smart and easy process to offer insurance that was tailored to their specific needs. One of the biggest challenges faced by clients was the lengthy and complex process of getting quotes from multiple insurance carriers. To ease this burden, ATG developed a streamlined process to take care of this task for their clients. In 2008, ATG began offering customized insurance options sourced from multiple carriers. This allowed them to find the right insurance coverage from the right carrier, at the best price. Clients no longer have to worry about paying too much for insurance or sacrificing their coverage for better rates. ATG offers a wide range of insurance options, including personal and business insurance. For businesses, they offer policies that protect the most valuable assets of a company, including liability, errors and omissions, commercial auto insurance, and business insurance. At ATG, their concierge level of service and commitment to their clients has made them known as the smart and easy way to buy insurance. They are committed to providing the best possible service to their clients and helping them protect their assets. If you are looking for a reliable insurance agency, consider ATG. You can get a free quote today and learn more about their policy options for auto insurance, business insurance, and more. Protect your most valuable assets with the help of the experts at The Allen Thomas Group. In addition to their business insurance offerings, ATG also provides personal insurance options such as home insurance, life insurance, and personal auto insurance. They understand that each client has unique needs and concerns, and they strive to provide personalized solutions to meet those needs. At ATG, they believe that insurance is not just about protecting assets, but also about protecting people. Their team of experienced professionals is dedicated to helping clients make informed decisions about their insurance coverage. They take the time to listen to their clients' concerns and provide them with the knowledge and guidance they need to make the best decisions for themselves and their families. With a focus on customer service, ATG goes above and beyond to ensure that their clients are satisfied with their insurance policies. They are always available to answer questions, provide assistance, and help clients make changes to their policies as needed. If you are looking for a reliable insurance agency that provides customized insurance options for your personal or business needs, look no further than The Allen Thomas Group. Contact them today to get a free quote and learn more about their policy options for auto insurance, business insurance, and more. Protect your most valuable assets with the help of the experts at ATG.",

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## The Allen Thomas Group

*The Allen Thomas Group offers a wide range of insurance options, including both customized personal and business insurance.*

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