

ATC Cooling and Heating Announces Expanded Services Throughout Tri Cities Region

April 23, 2026

KINGSPORT, TN - April 23, 2026 -
ATC Cooling & Heating has announced an expansion of its comprehensive HVAC services throughout the Tri-Cities region, leveraging more than five decades of multi-generational expertise to meet growing demand for customized heating and cooling solutions in Eastern Tennessee.

The Kingsport-based HVAC contractor, which completed a leadership transition in January 2024, now offers enhanced service capabilities across Johnson City, Kingsport, Bristol, and surrounding areas from Abingdon, Virginia to Limestone, Tennessee. The expansion builds upon the company's foundation of specialized expertise in geothermal systems, ductless heat pumps, and advanced zoning controls.

"With our multi-generational experience and expanded service capabilities, we are positioned to address the unique climate challenges of Eastern Tennessee, where residents experience cold mornings and warm afternoons throughout much of the year," said Nathan Schmitt, President and Owner of ATC Cooling & Heating. "Our team combines traditional HVAC knowledge passed down through decades with modern

efficiency solutions that help homeowners manage both heating and cooling needs effectively."

The ATC Cooling & Heating official Google Business Profile listing now includes comprehensive services spanning residential and light commercial installations, with particular expertise in geothermal systems utilizing Water Furnace technology. The company has distinguished itself as one of the few geothermal specialists in the region, offering installation and maintenance for these earth-temperature systems that provide sustainable heating and cooling solutions.

The expansion of services comes as Eastern Tennessee experiences increased demand for balanced climate control systems. The region's elevation creates temperature variations that require robust HVAC solutions capable of handling both winter cold and summer humidity, which can reach uncomfortable levels during June and July with afternoon temperatures in the mid-90s.

Under the current leadership structure, the company maintains a team of certified technicians led by Operations Manager Jason Phillips, Office Manager Lane, and Warehouse Manager Brian. This organizational framework enables the company to handle multiple installations and service calls simultaneously while maintaining quality standards across all service categories.

The official company news highlights the continuation of founder Bud Phillips' legacy, who remains active as Sales Manager after more than 50 years in the HVAC industry. Phillips has installed systems in many of the region's most prestigious homes and brings extensive knowledge of both traditional and modern HVAC technologies to the organization.

"Our approach combines time-tested installation methods with cutting-edge technology, including mini-split systems and forced air zoning that can make any area of a home comfortable regardless of external conditions," added Schmitt. "We frequently address balance problems where certain rooms or floors don't cool properly, using specialized zoning solutions to create consistent comfort throughout the home."

ATC Cooling & Heating specializes in ductless heat pump and AC systems, traditional heating and cooling installations, indoor air quality improvements, and ventilation systems. The company backs all new equipment installations with a 36-month labor warranty and offers flexible financing options to make system upgrades accessible to more homeowners. Additionally, comprehensive maintenance programs help extend equipment life and maintain peak efficiency throughout the significant temperature variations experienced in Eastern Tennessee.

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For more information about ATC Cooling & Heating, contact the company here:ATC Cooling &

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ATC Cooling & Heating

ATC is your trusted HVAC partner, combining 50+ years of experience with innovative solutions, quality installations, and dependable service for homes and businesses across Tennessee.

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