



## **GrinderCrusherScreen Highlights Growing Market Value of Biochar for Wood Waste and Land Clearing Operations Across North America**

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GrinderCrusherScreen, a heavy equipment dealer headquartered in Smyrna, Georgia, is helping contractors, land clearing operators, and wood waste processors better understand why biochar is drawing increased attention across North America. Through new educational content, the company is explaining how biochar can turn organic waste streams into a potentially valuable product with uses in agriculture, landscaping, composting, and carbon removal markets.

According to GrinderCrusherScreen, biochar is a lightweight, carbon-rich material produced when wood waste, brush, or other biomass is heated at high temperatures in a low-oxygen or oxygen-limited environment, a process known as pyrolysis. Instead of reducing the feedstock entirely to ash, pyrolysis drives off moisture and gases while leaving behind a stable, porous carbon structure that can be used in soil and environmental applications.

“Biochar is getting attention because it changes how many operators think about wood waste,” said Alex Laldin, Marketing Director for GrinderCrusherScreen. “Instead of looking at certain material streams strictly as disposal problems, contractors can start evaluating whether they have a product that carries real market value.”

GrinderCrusherScreen says biochar has commercial value for three main reasons: soil improvement, carbon sequestration, and carbon credit potential. The company’s educational overview explains that farmers, nurseries, landscapers, and compost producers use biochar to improve soil structure, increase water retention, and support nutrient availability, while carbon-focused buyers see value in its ability to lock carbon into a stable form for long periods of time.

Agricultural and university sources similarly describe biochar as a porous, charcoal-like material made from biomass waste that can improve water-holding capacity, reduce nutrient loss, and support beneficial soil microorganisms. Utah State University Extension says biochar has potential uses in land reclamation, water treatment, and carbon sequestration, while the USDA notes that farmers may use it both to improve soil performance and to manage agricultural waste more efficiently.

That combination of agronomic and environmental value is part of what makes biochar economically attractive. GrinderCrusherScreen states that operators selling biochar as a bulk soil amendment may receive about \$120 to \$125 per cubic yard, while the company also notes that verified biochar carbon credits have traded in the range of \$150 to \$200 per tonne of CO<sub>2</sub> equivalent. The article frames biochar as a way to turn a disposal cost into a revenue-producing output rather than simply paying to haul or burn wood waste with no residual value.

The broader market case for biochar also extends beyond direct soil sales. Research and industry sources say biochar can help reduce water use, improve nutrient retention, and contribute to carbon removal strategies that are attracting corporate buyers and climate-focused investment. MIT’s Climate Portal notes that biochar can help soil hold water and may reduce fertilizer needs, while other market-oriented sources describe growing interest in biochar as part of wider decarbonization and circular economy efforts.

For equipment operators, the production method matters. GrinderCrusherScreen explains that biochar can be produced through multiple systems, including air curtain burners, pyrolysis kilns, retorts, and flame curtain kilns. Its article notes that air curtain burners can generate biochar as a byproduct of the burn process when oxygen-starved conditions develop lower in the chamber, while purpose-built pyrolysis systems offer more controlled production approaches for dedicated biochar operations.

That equipment connection is where GrinderCrusherScreen sees particular relevance for its customer base. The company says it carries air curtain burners that can support biochar recovery as part of normal clean

wood waste disposal operations, including Merris units such as the WX-5 and WX-8. GrinderCrusherScreen also notes that it supplies horizontal grinders for customers whose goal is mulch, compost feedstock, or biomass fuel rather than biochar production, making the equipment decision dependent on the intended end product.

“Not every operation should produce biochar, and not every wood waste stream should be handled the same way,” Laldin said. “The right decision depends on whether the customer wants disposal, resale, reuse, carbon value, or some combination of those outcomes.”

Based in Smyrna and operating since 1973, GrinderCrusherScreen distributes equipment, parts, and support for customers across North America. The company supplies equipment for grinding, shredding, screening, crushing, and material handling, and it says buyer education is becoming increasingly important as contractors look for ways to improve margins, reduce hauling costs, and get more value from waste materials generated on site.

The company also points to the historical and technical background behind biochar to explain why the concept is gaining traction now. GrinderCrusherScreen’s article notes that the practice is rooted in the ancient “terra preta” soils of the Amazon, while modern interest comes from combining that soil concept with industrial processing methods and current carbon market demand. Extension and academic sources likewise describe biochar as a long-studied material with potential benefits that vary by feedstock, production temperature, and end use.

As land clearing, forestry, and biomass operators continue searching for practical ways to improve jobsite economics, GrinderCrusherScreen says biochar is becoming a more serious business conversation rather than just a niche environmental topic. By helping operators understand how biochar is made, why buyers pay for it, and how equipment choice affects production, the company aims to give contractors a clearer view of where biochar may fit into their operations.

GrinderCrusherScreen is a Smyrna, Georgia-based heavy equipment dealer that has operated since 1973 and serves customers throughout North America. The company supplies new and used equipment, parts, and support for recycling, land clearing, wood waste processing, screening, crushing, shredding, and related material handling applications.

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For more information about GrinderCrusherScreen, contact the company here: [GrinderCrusherScreenRickCohen@GrinderCrusherScreen.com](mailto:GrinderCrusherScreenRickCohen@GrinderCrusherScreen.com) (770) 433-2670 1772 Corn Rd, Smyrna, GA 30080

## **GrinderCrusherScreen**

*GrinderCrusherScreen is a leading supplier of new and used recycling equipment, specializing in machinery for wood waste, concrete, and asphalt recycling.*

Website: <https://www.grindercrushercreen.com/>

Email: [Sales@GrinderCrusherScreen.com](mailto:Sales@GrinderCrusherScreen.com)

Phone: (770) 433-2670

