

America's Fence & Deck Celebrates 30 Years in Fencing Industry

May 12, 2026

WARRENTON, MO - May 12, 2026 -
America's Fence & Deck, a family-owned fencing and outdoor structures contractor based in Warrenton, Mo., is marking three decades of continuous work in the residential fencing trade, a milestone that spans multiple business acquisitions and a growing family operation. Owner Nick Johnson founded the company after entering the industry in the mid-1990s and has since built a contractor operation serving homeowners across the western St. Louis metro area with owner-managed projects and American-made materials.

The company provides vinyl, wood, aluminum, and chain link fence installation along with custom gate fabrication, automatic gate systems, fence repair, and selective custom deck building. Vinyl fencing accounts for roughly 60 percent of the company's annual project volume. America's Fence & Deck holds an exclusive dealer agreement with Country Estate Vinyl, a domestic manufacturer that produces commercial-grade vinyl with thicker wall profiles than the overseas alternatives used by an estimated 60 to 75 percent of area contractors. The Country Estate product line carries a 50-year flat-rate warranty covering material defects without the prorated structures common across the industry.

Johnson started in the trade at 18, working for a family friend's fence company before joining his father at

O'Fallon Fence and eventually helping establish a second location in Warrenton. He launched a dedicated fence repair operation in the early 2000s and later consolidated his businesses under the America's Fence & Deck name in 2017. The company acquired Wentzville Fence in 2020, adding coverage across the fast-growing Wentzville, Lake Saint Louis, O'Fallon, and St. Peters corridor. Johnson is currently in the process of acquiring Precision Fence, a vinyl fabrication company, which would make his operation both a manufacturer and installer of vinyl fencing products.

The company handles roughly 90 percent residential work, with the remaining 10 percent split across selective commercial projects including past work for the Hazelwood School District and several area dog rescues. Johnson said the most common reason homeowners call for a fence is pet containment, followed by child safety, privacy from neighbors, and storm damage to existing fences. The company also guides homeowners through local permit requirements and HOA processes, providing all required paperwork and walking customers through each step of approval. Missouri does not require a state contractor license for fencing work, but individual municipalities maintain their own registration requirements, and Johnson said navigating those differences is part of the service his team provides.

Two of Johnson's three sons now work alongside him in the business, continuing a family presence in the fencing trade that spans two generations. The company carries a BBB A+ rating, maintains full liability insurance, and holds contractor registrations with multiple Missouri municipalities. Johnson personally oversees each project from the initial estimate through a final walkthrough where he reviews gate operation, care instructions, and warranty coverage with the homeowner. That walkthrough is the same whether the job is a single-panel repair or a full-perimeter vinyl installation ? a standard Johnson has held since the company's first year.

"If I wouldn't put it on my own property, I won't recommend it to you. I'm hands on with every single project. I'm not going to send the guys out there and not be accountable for everything we do," said Nick Johnson, Owner of America's Fence & Deck.

Homeowners across the western St. Louis metro area can request a free estimate by calling (636) 206-3161 or visiting the company's website. Additional details about the company's completed work and service area are available for review on its business profile.

About America's Fence & Deck

America's Fence & Deck is a family-owned fencing and outdoor structures contractor headquartered at 18599 Royal Dr., Warrenton, MO 63383. Owner Nick Johnson has spent more than 30 years in the residential and commercial fencing trade, serving homeowners and businesses across the western St. Louis metro area. The company installs vinyl, wood, aluminum, and chain link fencing as well as custom gates,

automatic gates, and decks. America's Fence & Deck is BBB A+ Accredited, fully insured, and registered with multiple Missouri municipalities. More information is available at https://www.americasfence.com.

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For more information about America's Fence & Deck LLC, contact the company here:America's Fence & DeckNick Johnson(636) 357-3343americasfence@yahoo.com18599 Royal Dr, Warrenton, MO 63383

America's Fence & Deck LLC

Warrenton, MO family-owned fence & deck contractor. Nick Johnson personally runs every project across the St. Louis Westplex ? Wentzville, Lake St. Louis, O'Fallon & St. Peters. Exclusive Country Estate Vinyl dealer. 30+ years, BBB A+, fully insured.

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