



Control Point Heating ? Cooling ? Plumbing ? Electric Technician Achieves WaterFurnace 7 Series Certification

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Control Point Heating ? Cooling ? Plumbing ? Electric has achieved certification to install WaterFurnace International, Inc. 7 Series geothermal heat pumps. Jake Lupo completed the required Residential Variable Speed Certification training program. This development expands the firm's technical capabilities in advanced geothermal system installations for residential and commercial properties in Central Massachusetts.

The one-day training course provided detailed instruction on variable-speed equipment. Covered topics included variable speed pumping, AID tool diagnostics used locally and through Symphony and AWL interfaces, ECM motors, ABC and AXB control integration, and application of the IntelliZone2 Zoning System. The program also addressed VS-specific control operations, compressor applications, waterside diagnostics, HE and HR performance checks, and troubleshooting procedures. Completion of the Advanced Residential Controls class served as a prerequisite. Attendees passed a written examination, with NATE credits available upon successful completion.

Nick Lupo founded Control Point in 2007. The family-owned company provides heating, cooling, plumbing,

and electrical services. Its technicians bring more than 286 years of combined industry experience to a range of residential and commercial projects. The addition of this certification builds on the company's existing geothermal service offerings.

He noted, "Ongoing training in advanced technologies such as the WaterFurnace 7 Series has been part of the company's approach since its founding in 2007."

WaterFurnace geothermal heat pumps draw on stable ground temperatures to deliver heating and cooling. The 7 Series models incorporate variable capacity technology with modulation from 20 to 100 percent. This design enables precise temperature control and supports integration with zoning systems for customized comfort in different areas of a building. Models in the series, such as the 700A11 and 700R11, achieve efficiency ratings up to 5.2 COP and 47.0 EER in certain configurations. Features include high-efficiency scroll compressors, variable speed ECM blowers, Aurora Variable Speed Controllers with energy and refrigeration monitoring, and options for hot water generation.

In January 2023, Danielle Boland joined as co-owner and Director of Strategy and Business Operations. Her background in business leadership and customer experience has supported operational coordination. The company maintains full licensing, insurance coverage, and EPA certification for refrigerant handling.

She stated, "This certification expands our technical capabilities for WaterFurnace geothermal installations while supporting efficient system performance."

The certification allows Control Point to perform professional installations, startups, and service on WaterFurnace 7 Series equipment. Jake can now apply model-specific diagnostics, zoning configurations, and waterside performance checks. The training also covered integration with controls such as the Aurora Base Control and Aurora Expansion Board. This addition strengthens the firm's ability to address complex geothermal projects.

The firm operates according to principles of accountability, initiative, solution-oriented thinking, customer focus, and employee wellness. These values shape project execution and internal practices. Regular training keeps staff current with equipment advancements and industry requirements.

The VIP Club maintenance program arranges scheduled inspections and adjustments for participating homeowners. These visits support long-term system performance across both conventional and geothermal equipment. Commercial clients receive equivalent service standards for larger-scale installations. The integrated service model enables coordinated handling of heating, cooling, plumbing, and electrical components within the same project.

Control Point has adapted to evolving technologies in the HVAC sector over nearly two decades. The WaterFurnace 7 Series certification provides an additional high-efficiency geothermal option for property owners. The company continues to offer system evaluations, installations, and ongoing maintenance.

Control Point Heating ? Cooling ? Plumbing ? Electric is a family-owned business founded in 2007 specializing in HVAC, plumbing, and electrical services. With extensive team experience, the company delivers comprehensive solutions for residential and commercial properties.

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Control Point

Founded in 2007 by an HVAC professional with extensive commercial experience, Control Point is located in central Massachusetts. Our HVAC experts offer over 189 years of combined experience in the HVAC industry and bring excellence to every job.

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