

North Star Heating & Air Conditioning Emphasizes Homeowner-First Approach as Utah Residents Prepare for Seasonal Temperature Shifts

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SANDY, UT - June 23, 2026 -
Sandy-based HVAC service provider North Star Heating & Air Conditioning continues to prioritize transparent, homeowner-focused service as local families navigate Utah's dramatic seasonal temperature changes. The family-owned, second-generation company draws on three decades of industry experience to deliver honest recommendations and dependable comfort solutions to households throughout the Salt Lake Valley.

As Utah residents transition between heating and cooling needs throughout the year, the company maintains its commitment to providing straightforward advice and reliable service without unnecessary upselling. This approach has become increasingly important as homeowners face complex decisions about maintaining, repairing, or replacing their HVAC systems.

"Our philosophy has always been to treat every home as if it were our own," said Terry Kelsch, owner of

North Star. "When a family calls us, they're not just getting a technician?they're getting someone who understands the unique challenges Utah homes face, from scorching summers to freezing winters, and who will provide honest guidance about what their system actually needs."

The company's comprehensive service offerings include air conditioning repair and installation, furnace maintenance and replacement, heat pump systems, mini-split installations, duct cleaning, and indoor air quality improvements. Operating across multiple Utah communities including Alpine, Bluffdale, Cottonwood Heights, Draper, Herriman, Holladay, Kearns, Midvale, Murray, Riverton, Salt Lake City, South Jordan, South Salt Lake, Taylorsville, and West Valley, the company has built its reputation on technical expertise combined with genuine care for customer wellbeing.

Utah's climate presents unique challenges for home comfort systems. Summer temperatures regularly exceed 95 degrees Fahrenheit, while winter lows can drop below 20 degrees. This wide temperature range places significant demands on residential HVAC equipment, making proper maintenance and timely repairs essential for system longevity and efficiency.

The company's approach extends beyond emergency repairs to include preventive maintenance and education. By helping homeowners understand their systems and recognize early warning signs of potential issues, North Star aims to prevent costly breakdowns and extend equipment life.

"We've seen how proper maintenance can add years to a system's life and save families thousands of dollars," Kelsch explained. "That's why we take time to explain what we're doing and teach homeowners simple steps they can take between service visits. It's about building long-term relationships, not just completing service calls."

Indoor air quality has become an increasing concern for Utah residents, particularly given the region's occasional air quality challenges and dry climate. The company addresses these concerns through whole-home filtration systems and humidity control solutions designed to improve both comfort and respiratory health.

North Star Heating & Air Conditioning was established as a family business committed to serving the Sandy community and surrounding areas. The company's second-generation leadership continues to uphold the founding principles of quality workmanship, honest communication, and putting homeowner needs first. With over 30 years of collective experience in the HVAC industry, the team combines traditional values with modern technical expertise to address evolving home comfort needs.
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North Star Heating & Air Conditioning

North Star Heating & Air Conditioning is an HVAC contractor with 3 locations. The oldest is West Jordan, and then Sandy and Lehi. In addition to heating and air, they do indoor air quality duct cleaning and heat pumps.

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