



USA Cabinet Store Announces Integrated Design-Build Model for Kitchen and Bath Remodeling at Chantilly Showroom

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USA Cabinet Store has restructured its Chantilly showroom operations to provide kitchen and bath remodeling through a single-source, fully managed model, addressing a common challenge in the renovation industry: fragmented project handoffs. The change assigns one dedicated designer to each customer from initial consultation through final installation, removing the traditional gap between cabinet sales and contractor coordination.

The approach targets a recurring problem in which homeowners coordinate separately between cabinet suppliers and independent contractors, a split that can lead to miscommunication, delays, and unclear accountability. Customers now work with a single point of contact across their entire kitchen remodeling project, from 3D visualization planning to construction completion.

The process begins with a free in-home consultation, where designers use 3D visualization to develop a

project plan. The same designer then coordinates directly with in-house construction teams and stays involved through permit management, building code compliance, and installation. That continuity is intended to carry the original design intent through to execution and reduce the interpretation errors common in handoff scenarios.

"The shift to single-source accountability gives Northern Virginia homeowners one team responsible for the entire project," said Emin Halac, President of USA Cabinet Store. "When one designer manages the project from initial measurements through cabinet installation and construction completion, it removes the confusion and finger-pointing that can happen when multiple vendors operate independently."

The restructuring aligns with active regional housing conditions. The Chantilly showroom serves markets including Herndon, Great Falls, and the Dulles corridor, where median household income is approximately \$157,124, according to U.S. Census Bureau American Community Survey estimates. Northern Virginia recorded 1,650 closed sales with a median sold price of \$815,000 in April 2026, according to data distributed via PR Newswire, while active listings in Chantilly reached 116 properties as of May 2026, based on Realtor.com market statistics.

Founded in 2011, USA Cabinet Store has 15 years of experience across diverse regional housing stock, from older colonial layouts common in Herndon to newer construction throughout the Dulles corridor. The company maintains showrooms across 9 states and reports serving more than 1,000 customers, according to recent trust-index data.

The service model covers complete kitchen and bathroom renovations, custom cabinetry, countertops, tiles, sinks, faucets, and hardware selection, all under one project manager rather than across multiple contractors.

"Our structure now matches what homeowners ask for, which is a coordinated team accountable for the whole project," added Halac. "In our experience, renovations work best when one team carries the expertise from concept through completion, rather than buying cabinets from one source and relying on a separate contractor to execute the plan."

The Chantilly showroom operates as a cabinet store with remodeling capabilities serving Northern Virginia, managing projects from initial consultation through final installation with dedicated oversight throughout.

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USA Cabinet Store

USA Cabinet Store ? Chantilly delivers expert kitchen and bathroom remodeling, from design to installation. Explore quality cabinets, countertops, and full-service renovations with trusted designers and clear pricing for Northern Virginia homeowners.

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