

Todd Carriker Highlights New Cisco Security Appliance Options for SMBs Through Rhino Networks

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Todd Carriker, CEO of Rhino Networks, LLC, a Cisco Meraki preferred partner specializing in cloud-managed networking solutions, announces the addition of Cisco's latest C8111-G2-MX and C8121-G2-MX security appliances to its product portfolio. The new offerings include multiple variants with integrated cellular and Wi-Fi capabilities, providing small and medium-sized businesses with enhanced connectivity options for distributed environments.

The expanded product lineup arrives as organizations evaluate replacement strategies for existing MX67, MX68, and MX75 deployments. The new security appliances feature higher throughput capabilities, 2.5G mGig connectivity, and Power over Ethernet Plus support in compact form factors designed for space-constrained deployments.

"These new security appliances represent a significant advancement for SMBs requiring enterprise-grade security without the complexity typically associated with advanced networking infrastructure," said Todd

Carriker, CEO of Rhino Networks. "The integrated cellular and Wi-Fi capabilities in the C8111-C-G2-MX, C8121-W-G2-MX, and C8121-CW-G2-MX variants provide the flexibility that distributed enterprises need for maintaining connectivity across multiple locations."

The timing of this expansion aligns with growing demand in the SMB market for managed services and cloud-based security solutions. According to Cisco, 45 percent of the company's market opportunity by 2025 will flow through the managed services route to market, representing a $113 billion total addressable market for technology providers and their partners.

Rhino Networks CEO Todd Carriker has consistently emphasized the strategic importance of serving the SMB market, viewing these organizations as critical to the managed services ecosystem. The company maintains a 95 percent customer retention rate while serving thousands of customers across the United States through its partnership with distributor Ingram Micro.

"The introduction of these appliances reinforces our commitment to providing SMBs with the same caliber of security and networking capabilities that enterprises have long enjoyed," added Todd Carriker. "With features like 2.5G connectivity and enhanced throughput, these devices enable smaller organizations to support modern applications and remote work requirements without compromising on security or performance."

The new security appliances complement Rhino Networks' existing portfolio of Cisco Meraki products and services, including cloud-managed switches, wireless access points, and comprehensive licensing support. The company provides deployment services with pre-configuration of equipment, ensuring devices are ready for immediate use upon delivery.

Rhino Networks, LLC is an official Cisco Meraki preferred partner providing comprehensive cloud-managed products and streamlined network solutions for organizations of all sizes and industries. The company specializes in the Cisco Meraki portfolio of cloud-based products and offers services including sales assistance, product education, deployment services, and expert technical support with a two-hour guaranteed response time during business hours. Through its focus on small and medium-sized businesses, Rhino Networks delivers enterprise-grade networking and security solutions with simplified management through cloud-based dashboards.

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Rhino Networks, LLC

Rhino Networks provides enterprise networking and cybersecurity solutions, specializing in Cisco and Cisco Meraki technologies, cloud-managed networking, and managed services. The company helps organizations build secure, scalable, and IT infrastructure.

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