

Truly Investor Capital Expands Regional Support for Real Estate Investors Through Stephanie Begody

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Truly Investor Capital, a specialized real estate investment lending company, continues to strengthen its regional presence through the expertise of Regional Sales Manager Stephanie Begody, who brings over a decade of experience in real estate finance to support investors seeking specialized property financing solutions.

Begody serves as a key resource for real estate investors, brokers, and industry partners navigating the complex landscape of investment property financing. Her role focuses on connecting borrowers with investor-focused lending solutions that align with their specific project requirements, whether for rental property acquisitions, renovations, bridge financing, or ground-up construction projects.

The expansion of regional support comes as real estate investors increasingly seek alternatives to traditional mortgage lending. Investment properties often require financing structures based on rental income potential, property value, renovation plans, or defined exit strategies rather than personal income verification. Through

Truly investor capital Stephanie Begody provides access to specialized programs designed specifically for these investment scenarios.

"Real estate investors face unique financing challenges that require specialized knowledge and flexible lending solutions," said a spokesperson for Truly Investor Cap. "Having experienced professionals who understand both the lending landscape and investment strategies makes a significant difference in helping investors achieve their project goals."

One area of particular focus involves Debt Service Coverage Ratio (DSCR) loans, which evaluate financing eligibility based on a property's income-generating potential rather than the borrower's personal income. Stephanie Begody assists investors exploring these options for both purchases and refinances of rental properties, providing guidance through the qualification and application process.

The Stephanie Begody Brand emphasizes understanding each investor's unique objectives before recommending financing solutions. This approach involves detailed consultation about project timelines, renovation scopes, rental income projections, and exit strategies to identify the most suitable lending programs from the company's portfolio.

Beyond DSCR loans, Begody facilitates access to rehab loans that can cover up to 90 percent of purchase price and 100 percent of renovation costs for fix-and-flip projects. Bridge loans provide short-term financing with 12-month terms and no prepayment penalties for investors needing temporary funding between transactions. For ground-up development projects, construction loans offer flexible draw schedules with terms ranging from 12 to 24 months.

The regional focus on personalized support reflects broader industry trends toward specialized investment property lending. Traditional lending institutions often lack the flexibility or risk appetite for investment properties requiring renovation, short-term holding strategies, or income-based qualification methods.

Stephanie Begody works with both direct borrowers and broker partners, streamlining the application and funding process for various investment strategies. Her experience spans multiple loan types and project scenarios, from single-family rental acquisitions to multi-unit renovation projects and new construction developments.

Truly Investor Capital operates as a division of Oaktree Funding Corp., maintaining offices in Chandler, Arizona. The company has funded over 116 loans across multiple states, specializing in fast, streamlined lending solutions for real estate investors. The firm's loan products are tailored to different investment

strategies, with an emphasis on speed and flexibility to meet the time-sensitive nature of real estate investment opportunities.

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For more information about Truly Investor Capital, contact the company here:Truly Investor CapitalTruly Investor Capital9175971119cpark@trulyinvestorcap.comTruly Investor CapitalA division of Oaktree Funding Corp.3133 West Frye Road, Suite #205Chandler, AZ 85226

Truly Investor Capital

Website: https://www.trulyinvestorcap.com/

Email: cpark@trulyinvestorcap.com

Phone: 9175971119