Truly Investor Capital Expands Regional Support for Real Estate Investors Through Armando Cota

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Truly Investor Capital, a leading real estate investor lending platform, has strengthened its regional presence through the strategic positioning of Armando Cota as Regional Sales Manager to better serve the growing needs of real estate investors and broker partners seeking specialized financing solutions.

Cota brings extensive expertise in helping investors navigate complex financing options for various real estate investment strategies, from rental property acquisitions to ground-up construction projects. His role focuses on fostering relationships with borrowers and industry professionals while providing guidance on financing solutions tailored to specific investment objectives.

The expansion of regional support comes as real estate investors increasingly seek alternative financing options beyond traditional lending channels. Truly investor capital Armando Cota works directly with investors to evaluate financing opportunities that align with their investment strategies, whether they are acquiring income-producing properties, undertaking renovation projects, or developing new construction.

"Real estate investors today need more than just capital; they need a partner who understands the nuances

of different investment strategies and can provide financing solutions that match their specific goals," said a spokesperson for Truly Investor Capital. "Having dedicated regional expertise allows us to better serve our clients with personalized guidance through the lending process."

Cota assists investors in exploring various financing programs offered through the platform, including DSCR loans designed for income-producing properties that consider rental income relative to debt obligations. For investors purchasing properties requiring improvements, he provides guidance on rehab financing and bridge loan options. Additionally, Cota supports developers interested in new construction loans with flexible draw schedules and terms ranging from 12 to 24 months.

The Armando Cota Brand represents a commitment to providing clear, accessible information about investment property financing. By working closely with both direct borrowers and broker partners, Cota helps demystify the lending process and ensures investors understand the financing considerations that come with different real estate investment approaches.

The company has funded over 116 loans across multiple states, demonstrating its capacity to serve diverse markets and investment strategies. This regional approach allows for more personalized service while maintaining the efficiency and speed that real estate investors require in competitive markets.

Armando Cota emphasizes the importance of understanding each borrower's unique investment objectives before recommending financing solutions. This consultative approach helps investors make informed decisions about whether to pursue DSCR loans, bridge financing, rehab loans, or construction financing based on their specific project requirements and long-term investment goals.

Truly Investor Capital specializes in providing fast, streamlined lending solutions for real estate investors nationwide. The company offers a comprehensive suite of loan products including rehab loans with up to 90 percent of purchase price and 100 percent of rehab costs, construction loans for ground-up projects, DSCR loans based on rental income rather than personal income, and bridge loans for short-term financing needs. As a division of Oaktree Funding Corp, the company maintains a simplified three-step funding process designed to expedite loan approvals and closings for qualified investors.

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