

Truly Investor Capital Expands Regional Support for Real Estate Investors Through Andrew Haines Leadership

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Truly Investor Capital, a specialized real estate investor lending company, continues to strengthen its regional presence through the expertise of Regional Sales Manager Andrew Haines, who serves as a dedicated resource for real estate investors and lending partners seeking specialized financing solutions for investment properties.

As real estate investors navigate an evolving market landscape, access to specialized financing has become increasingly critical for successful property acquisitions, renovations, and rental property investments. Truly investor capital Andrew Haines brings over five years of private money lending experience to support borrowers and industry partners in evaluating financing options tailored to specific investment strategies.

The role encompasses working directly with real estate investors, brokers, and industry partners to address the diverse financing needs that arise across different investment scenarios. Whether an investor focuses on

rental property cash flow or prioritizes renovation costs and exit strategies for rehab projects, Andrew Haines provides guidance on available financing programs through Truly Investor Capital's comprehensive lending platform.

"Understanding each borrower's unique investment objectives is fundamental to identifying the right financing solution," said a Truly Investor Capital spokesperson. "Our regional approach ensures investors receive personalized support in navigating complex real estate transactions, whether they're acquiring rental properties, undertaking renovations, or pursuing ground-up construction projects."

The company's financing solutions address various investment strategies through specialized loan products. DSCR (Debt Service Coverage Ratio) loans, which evaluate rental income rather than personal income, have become particularly relevant for investors financing income-producing properties. These loans offer up to 80 percent loan-to-value ratios with 30-year fixed options, providing flexibility for rental property acquisitions and refinances.

For investors focused on transitional properties or renovation projects, Truly Investor Capital offers rehab loans covering up to 90 percent of purchase price and 100 percent of renovation costs. Bridge loans provide short-term financing with 12-month terms and no prepayment penalties, while construction loans support ground-up projects with flexible draw schedules and terms ranging from 12 to 24 months.

The Andrew Haines Brand of service emphasizes clarity and education throughout the lending process. By helping investors understand how different financing programs apply to their specific situations, borrowers can make informed decisions aligned with their investment goals. This approach has proven particularly valuable as investors evaluate opportunities across multiple property types and investment strategies.

Truly Investor Capital has funded over 116 loans across multiple states, demonstrating its capacity to support diverse real estate investment projects. The company's streamlined process includes deal structuring, application processing, and comprehensive support throughout the transaction, enabling faster closings for time-sensitive investment opportunities.

As real estate markets continue to present both challenges and opportunities, having access to knowledgeable lending professionals who understand investor-specific financing needs becomes increasingly valuable. Through its regional sales management structure, Truly Investor Capital maintains direct connections with local markets while providing access to a comprehensive suite of investment property financing solutions.

Truly Investor Capital, a division of Oaktree Funding Corp., specializes in providing fast, streamlined real estate lending solutions for direct borrowers and broker partners nationwide. The company offers tailored loan products for various investment strategies, maintaining a focus on efficient processing and closing times to support real estate investors in capitalizing on market opportunities.

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