

Truly Investor Capital Expands Regional Support With Gonzalo Molina Serving Real Estate Investors

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Truly Investor Capital has expanded its regional support for real estate investors and lending partners through the work of Gonzalo Molina, who serves as Regional Sales Manager. In this role, Molina acts as a connection point between investor objectives and the specialized financing programs the company offers for rental properties, acquisitions, renovations, and other real estate investment projects.

As a Regional Sales Manager, Gonzalo Molina supports direct borrowers and broker partners pursuing a range of strategies. These include acquiring properties for long-term rental income, renovating properties to add value, using short-term financing to complete transactions, and undertaking ground-up development. His focus centers on understanding each borrower's investment goals, explaining available financing options, and helping clients move through the lending process with greater clarity.

The financing programs Molina supports reflect the different stages of property ownership investors encounter. DSCR loans are structured around the financial characteristics of income-producing properties,

evaluating rental income relative to a property's debt obligations rather than relying exclusively on traditional personal-income qualification. These loans may be used for purchase, refinance, or cash-out scenarios on qualifying rental properties.

Beyond stabilized rental financing, Truly investor capital Gonzalo Molina works with investors identifying opportunities in properties that are not yet stabilized. Rehab loans provide financing for qualifying renovation and fix-and-flip projects. Bridge financing addresses certain short-term needs between transactions, and new construction financing can support qualifying ground-up development projects. Molina helps investors and industry partners understand which resources apply to their specific transactions.

"The goal is to help investors and partners see the financing landscape clearly, so they can match the right program to the right project," said a spokesperson for Truly Investor Cap. "Every investor comes in with different objectives, and the role of a regional resource is to translate those objectives into practical lending options."

Molina's work supports the company's broader effort to grow its relationships within the real estate investment community. By serving as a knowledgeable regional point of contact, he assists borrowers and broker partners in navigating financing decisions across multiple investment strategies. The addition of dedicated regional support reflects continued demand from investors seeking specialized financing that aligns with the realities of income-producing and value-add properties.

"Real estate investors often need speed and flexibility that conventional lending does not provide," the spokesperson for Truly Investor Cap added. "Having someone focused on the investor market helps partners structure deals with fewer obstacles and clearer expectations."

The Gonzalo Molina Brand within the company centers on responsiveness and guidance throughout each stage of a transaction, from initial structuring through funding. His involvement extends the company's presence among investors and professional lending relationships across the investment property financing market.

Truly Investor Capital is a real estate investor lending company that provides streamlined lending solutions for direct borrowers and broker partners. The company offers loan products tailored to different investment strategies, including Rehab Loans, Construction Loans, DSCR Loans, and Bridge Loans. Truly Investor Capital has funded more than 116 loans across multiple states and maintains a straightforward process for structuring and funding real estate investment transactions. The company is a division of Oaktree Funding Corp.

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