

Truly Investor Capital Expands Regional Support With Chandler Namath as Regional Sales Manager

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Truly Investor Capital has expanded its regional lending support for real estate investors, brokers, and industry partners, with Chandler Namath serving as Regional Sales Manager. In this role, Namath works directly with borrowers and lending relationships across the real estate investment financing market, assisting clients seeking capital for rental properties, property acquisitions, renovations, and other investment opportunities.

Namath specializes in real estate investment financing, an area that requires an understanding of both the property and the investor's broader strategy. His work centers on helping borrowers and industry professionals explore lending solutions that align with rental acquisitions, refinances, rehabilitation projects, transitional financing needs, and development opportunities. Depending on where a property sits within its lifecycle, financing needs can shift, and Namath supports clients across a range of scenarios from acquisition through construction.

Through Truly Investor Capital, Namath connects investors with several financing programs. These include DSCR loans, which are based on a property's rental income rather than personal income and can be applied to purchases, refinances, or cash-out transactions. He also supports rehab financing for fix and flip projects, bridge loans for short-term transitional needs, and new construction loans for ground-up builds. Each program is structured to address a distinct stage of the real estate investment process.

The work of Chandler Namath reflects a focus on understanding each borrower's investment objectives before explaining the financing options available to them. That approach is intended to help investors and partners navigate the lending process with greater clarity, particularly when a project involves multiple financing paths or a changing property strategy.

"The role of a regional resource is to help investors understand which financing structure fits the reality of their project," said a spokesperson for Truly Investor Capital. "Real estate investors move quickly, and having someone who can translate the details of DSCR, bridge, rehab, and construction lending into a clear path makes a meaningful difference in how confidently they approach a deal."

As Regional Sales Manager, Namath advances Truly Investor Capital's focus on serving the financing needs of real estate investors across acquisition, renovation, refinancing, and new development. His position establishes a regional point of contact for borrowers and broker partners exploring specialized investment property financing.

"Investment property lending is not one product, it is a set of tools," the spokesperson for Truly Investor Capital added. "The Chandler Namath Brand of service is built around matching those tools to an investor's specific objective, whether that is holding a rental long term or completing a construction project on a defined timeline."

The positioning of Truly Investor Capital Chandler Namath as a regional resource comes as investors continue to seek specialized financing partners who understand the distinct requirements of income-producing and transitional real estate assets.

Truly Investor Capital is a real estate investor lending company that provides streamlined lending solutions for direct borrowers and broker partners. The company offers a range of loan products tailored to different investment strategies, including Rehab Loans, Construction Loans, DSCR Loans, and Bridge Loans. Truly Investor Capital has funded more than 116 loans across multiple states and maintains a quick average closing time, serving investors nationwide through a structured process for evaluating and funding deals.
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